

# Exit Options in Corporate Finance: Liquidity versus Incentives

[Get access >](#)

Philippe Aghion, Patrick Bolton, Jean Tirole

*Review of Finance*, Volume 8, Issue 3, 2004, Pages 327–353,

<https://doi.org/10.1007/s10679-004-2542-0>

**Published:** 01 January 2004

## Abstract

This paper provides a first study of the optimal design of active monitors' exit options in a problem involving a demand for liquidity and costly monitoring of the issuer. Optimal incentives to monitor the issuer may involve restricting the monitor's right to sell her claims on the firm's cash-flow early. But the monitor will then require a *liquidity premium* for holding such an illiquid claim. In general, therefore, there will be a trade off between incentives and liquidity. The paper highlights a fundamental complementarity between *speculative monitoring* in financial markets (which increases the informativeness of prices) and *active monitoring* inside the firm: in financial markets where price discovery is better and securities prices reflect the fundamentals of the issuer better, the incentive cost of greater liquidity may be smaller and active monitoring incentives may be preserved. The paper spells out the conditions under which more or less liquidity is warranted and applies the analysis to shed light on common exit provisions in venture capital financing.

This content is only available as a PDF.

© Kluwer Academic Publishers

**Subject:** [Corporate Governance](#), [Macro Finance](#)

**Issue Section:** [Articles](#)

You do not currently have access to this article.

## Personal account

- Sign in with email/username & password
- Get email alerts
- Save searches
- Purchase content
- Activate your purchase/trial code
- Add your ORCID iD

[Sign in](#) >

[Register](#)

## Institutional access

 [Sign in through your institution](#)

 [Sign in through your institution](#) >

[Sign in with a library card](#)

[Sign in with username/password](#)

[Recommend to your librarian](#)

## Institutional account management

[Sign in as administrator](#)

## Purchase

[Subscription prices and ordering for this journal](#)

[Purchasing options for books and journals across Oxford Academic](#)

## Short-term Access

To purchase short-term access, please sign in to your personal account above.

Don't already have a personal account? [Register](#)

Exit Options in Corporate Finance: Liquidity versus Incentives<sup>\*</sup> - 24 Hours access

EUR €39.00

GBP £33.00

USD \$43.00

## Rental



This article is also available for rental through DeepDyve.