

Latin American Perspectives

Impact Factor: **0.7**

5-Year Impact Factor

Restricted access

Research article

First published May 2018

[Request permissions](#)

The Impact of Import-Substitution Industrialization in Chile in

[Eduardo Silva](#) [View all authors and affiliations](#)

Volume 34, Issue 3

<https://doi.org/10.1177/0094582X07300589>[Contents](#)

- [Abstract](#)
- [References](#)

[Get access](#)[More](#)

- [Cite](#)
- [Share options](#)
- [Information, rights and permissions](#)
- [Metrics and citations](#)

Abstract

The standard characterization of Latin America's import-substitution model of development and its "failure" overlooks two important issues. First, models of development do not spring forth full-blown with self-evident virtues or fatal flaws as politicized public policy analysts claim. They emerge over time as responses to international and domestic socioeconomic and political crises. They spring from attempts to restore economic growth and political order and are later formalized as models. In that sense, import-substitution industrialization had significant success for a number of decades. Secondly, given Latin America's situation of dependency, international economic crises before and after World War II and the characteristics of the world capitalist economy that emerged after the war had a significant impact on the rise and fall of import-substitution industrialization. However, there was considerable variation in the timing and sequencing of this impact and the extent to which these international factors affected the rise and fall of the model in Chile, Argentina, Mexico, and Brazil. Differences in domestic factors, such as state formation, party systems, and the social coalitions that supported and opposed import-substitution

By clicking "Accept Non-Essential Cookies", you agree to the storing of cookies on your device to enhance site navigation, analyze site usage, and assist in our marketing efforts. [Privacy Policy](#) [Cookie Policy](#)

[Manage Cookies](#)[Accept Non-Essential Cookies](#)[Reject Non-Essential Cookies](#)

industrialization, account for that variation. Moreover, the decline of the model should be understood in terms of the degree of departure from industrial policy and inclusive social policy, not in terms of some intrinsic incapacity.

□

Get full access to this article

View all access and purchase options for this article.

[Get Access](#) □

References

Amsden, Alice 1989 *Asia's Next Giant: South Korea and Late Industrialization*. Cambridge: Oxford University Press.

[Google Scholar](#)

Anderson, Charles W. 1967 *Politics and Economic Change in Latin America: The Governing of Restless Nations*. Princeton: Van Nostrand.

[Google Scholar](#)

Bauer, Arnold 1975 *Chilean Rural Society from Conquest to 1930*. New York: Cambridge University Press.

[Google Scholar](#)

Bethell, Leslie (ed.) 1991 *Mexico since Independence*. New York: Cambridge University Press.

[Crossref](#)

[Google Scholar](#)

Bulmer-Thomas, Victor 2003. *The Economic History of Latin America since Independence*. 2d edition. New York: Cambridge University Press.

[Crossref](#)

[Google Scholar](#)

Cardoso, Fernando Henrique and Enzo Faletto 1979 *Dependency and Development in Latin America*. Berkeley: University of California Press.

[Crossref](#)

[Google Scholar](#)

Carriere, Jean 1981 *Landowners and Politics in Chile*. Amsterdam : CEDLA.

[Google Scholar](#)

Cavarozzi, Marcelo 1975 "The government and the industrial bourgeoisie in Chile, 1938—1964." *Ph.D. diss.*, University of California, Berkeley.

[Google Scholar](#)

Cockcroft, James, Andre Gunder Frank, and Dale Johnson 1972 *Dependence and Underdevelopment: Latin American Political Economy*. New York: Anchor Books.

[Google Scholar](#)

Collier, Ruth Berins 1999 *Paths toward Democracy: The Working Class and Elites in Western Europe and South America*. New York: Cambridge University Press.

[Crossref](#)

[Google Scholar](#)

Collier, Simon and William F. Sater 1996 *A History of Chile, 1808—1994*. New York: Cambridge University Press.

[Google Scholar](#)

Conaghan, Catherine and James Malloy 1994 *Unsettling Statecraft: Democracy and Neoliberalism in the Central Andes*. Pittsburgh: University of Pittsburgh Press.

[Google Scholar](#)

Conniff, Michael L. (ed.) 1982 *Latin American Populism in Comparative Perspective*. Albuquerque : University of New Mexico Press.

[Google Scholar](#)

Corradi, Juan 1985 *The Fitful Republic: Economy, Society, and Politics in Argentina*. Boulder: Westview Press.

[Google Scholar](#)

De Vylder, Stefan 1976 *Allende's Chile: The Political Economy of the Rise and Fall of the Unidad Popular*. New York: Cambridge University Press.

[Google Scholar](#)

Drake, Paul W. 1973 " *The political responses of the Chilean upper class to the Great Depression and the threat of socialism,*" in Frederic Cople Jaher (ed.), *The Rich, the Wellborn, and the Powerful* . Urbana: University of Illinois Press.

[Google Scholar](#)

1978 *Socialism and Populism in Chile, 1932—52*. Urbana: University of Illinois Press.

[Google Scholar](#)

1996 *Labor Movements and Dictatorships: The Southern Cone in Comparative Perspective*. Baltimore: Johns Hopkins University Press.

[Google Scholar](#)

Edwards, Sebastian and Alejandra Cox-Edwards 1987 *Monetarism and Liberalization: The Chilean Experiment*. Cambridge: Ballinger.

[Google Scholar](#)

Ellsworth, P.T. 1945 *Chile: An Economy in Transition*. New York: Macmillan.

[Google Scholar](#)

Evans, Peter 1979 *Dependent Development*. Princeton: Princeton University Press.

[Crossref](#)

[Google Scholar](#)

1995 *Embedded Autonomy: States and Industrial Transformation*. Princeton: Princeton University Press.

[Google Scholar](#)

Fleet, Michael 1985 *The Rise and Fall of Chilean Christian Democracy*. Princeton: Princeton University Press.

[Crossref](#)

[Google Scholar](#)

Furtado, Celso 1976 *Economic Development of Latin America: Historical Background and Contemporary Problems*. 2d edition. New York: Cambridge University Press.

[Google Scholar](#)

Gil, Federico 1966 *The Political System of Chile*. Boston : Houghton-Mifflin.

[Google Scholar](#)

Gil, Federico Guillermo, Ricardo Lagos Escobar and Henry A. Landsberger (eds.) 1979 *Chile at the Turning Point: Lessons of the Socialist Years, 1970—73*. Philadelphia: Institute for the Study of Human Issues.

[Google Scholar](#)

Gourevitch, Peter A. 1986 *Politics in Hard Times: Comparative Responses to International Economic Crises*. Ithaca: Cornell University Press.

[Google Scholar](#)

Grindle, Merilee S. 2000 *Audacious Reforms: Institutional Invention and Democracy in Latin America*. Baltimore: Johns Hopkins University Press.

[Crossref](#)

[Google Scholar](#)

Haber, Stephen 2006 "The political economy of industrialization," in Victor Bulmer-Thomas, John H. Coatsworth, and Roberto Cortes Conde (eds.), *The Cambridge Economic History of Latin America*, vol. 2. Cambridge: Cambridge University Press.

[Google Scholar](#)

Haggard, Stephan 1990 *Pathways from the Periphery: The Politics of Growth in the Newly Industrializing Countries*. Ithaca: Cornell University Press.

[Google Scholar](#)

Haggard, Stephan and Robert Kaufman 1995 *The Political Economy of Democratic Transitions*. Princeton: Princeton University Press.

[Google Scholar](#)

Hamilton, Nora 1982 *The Limits of State Autonomy: Post-Revolutionary Mexico*. Princeton: Princeton University Press.

[Crossref](#)

[Google Scholar](#)

Hira, Anil 1998 *Ideas and Economic Policy in Latin America: Regional, National, and Organizational Case Studies*. Westport: Praeger.

[Google Scholar](#)

Hirschman, Albert O. 1971 *A Bias for Hope: Essays on Development and Latin America*. New Haven: Yale University Press.

[Google Scholar](#)

Hirschman, Albert O. (ed.) 1961 *Latin American Issues: Essays and Comments*. New York: The Twentieth-Century Fund.

[Google Scholar](#)

Huber, Evelyne 2005 "Globalization and social policy developments in Latin America," in Miguel Glatzer and Dietrich Rueschemeyer (eds.), *Globalization and the Future of the Welfare State*. Pittsburgh : University of Pittsburgh Press.

[Google Scholar](#)

Jobet, Julio César 1955 *Ensayo crítico de desarrollo económico-social de Chile*. Santiago: Editorial Universitaria.

[Google Scholar](#)

Kaufman, Robert 1972 *The Politics of Land Reform in Chile, 1950—1970*. Cambridge : Harvard University Press.

[Google Scholar](#)

Kay, Cristóbal and Patricio Silva (eds.) 1992 *Development and Social Change in the Chilean Countryside: From the Pre-Land Reform Period to the Democratic Transition*. Amsterdam: CEDLA.

[Google Scholar](#)

Kirsch, Henry 1977 *Industrial Development in a Traditional Society*. Gainesville : University of Florida Press.

[Google Scholar](#)

Knight, Alan 1991 " *The rise and fall of Cardenismo,*" in Leslie Bethell (ed.), *Mexico since Independence*. New York: Cambridge University Press.

[Google Scholar](#)

Loveman, Brian 1979 *Chile: The Legacy of Hispanic Capitalism*. New York: Oxford University Press.

[Google Scholar](#)

Lustig, Nora 1998 *Mexico: The Remaking of an Economy*. Washington, DC: Brookings Institution.

[Google Scholar](#)

Mamalakis, Markos 1966 *La teoría de los choques entre sectores*. Universidad de Chile Instituto de Economía Publicación 83.

[Google Scholar](#)

1976 *The Growth and Structure of the Chilean Economy: From Independence to Allende*. New Haven: Yale University Press.

[Google Scholar](#)

Moran, Theodore 1974 *Multinational Corporations and the Politics of Dependence: Copper in Chile*. Princeton: Princeton University Press.

[Google Scholar](#)

Muñoz, Oscar 1972 *El proceso de la industrialización chilena*. Santiago: Ediciones Nueva Sociedad.

[Google Scholar](#)

Muñoz, Oscar and Ana María Arriagada 1977 *Orígenes políticos y económicos del estado empresarial en Chile*. *Colección Estudios Cieplan* 16.

[Google Scholar](#)

Murillo, Maria Victoria 2001 *Labor Unions, Partisan Coalitions, and Market Reforms in Latin America*. New York: Cambridge University Press.

[Crossref](#)

[Google Scholar](#)

O'Brien, Phillip (ed.) 1976 *Allende's Chile*. New York: Praeger .

[Google Scholar](#)

O'Donnell, Guillermo 1973 *Modernization and Bureaucratic Authoritarianism: Studies in South American Politics*. Berkeley: Institute of International Studies, University of California.

[Google Scholar](#)

Petras, James 1969 *Politics and Social Forces in Chilean Development*. Berkeley: University of California Press.

[Crossref](#)

[Google Scholar](#)

Poulantzas, Nico 1973 *Political Power and Social Classes*. London: New Left Books.

[Google Scholar](#)

Prebisch, Raúl 1970 *Change and Development: Latin America's Great Task*. New York: Praeger.

[Google Scholar](#)

Raczinski, Dagmar 1999 " *Políticas sociales en los años noventa: balance y desafío,*" in Paul Drake and Iván Jaksic (eds.), *El modelo chileno: Democracia y desarrollo en los noventa*. Santiago : Ediciones LOM.

[Google Scholar](#)

Rock, David 1987 *Argentina, 1516—1987: From Spanish Colonization to Alfonsín*. Berkeley: University of California Press.

[Google Scholar](#)

Roxborough, Ian, Phillip O'Brien, and Jackie Roddick (eds.) 1977 *Chile: The State and Revolution*. New York: Holmes and Meier.

[Crossref](#)

[Google Scholar](#)

Sigmund, Paul 1977 *The Overthrow of Allende and the Politics of Chile*. Pittsburgh: University of Pittsburgh Press.

[Google Scholar](#)

1980 *Multinationals in Latin America: The Politics of Nationalization*. Madison: University of Wisconsin Press.

[Google Scholar](#)

Silva, Eduardo 1996 *The State and Capital in Chile: Business Elites, Technocrats, and Market Economics*. Boulder: Westview Press.

[Google Scholar](#)

Skidmore, Thomas E. 1967 *Politics in Brazil, 1930—1964: An Experiment in Democracy*. New York: Oxford University Press.

[Google Scholar](#)

1988 *The Politics of Military Rule in Brazil, 1964—85*. New York: Oxford University Press.

[Google Scholar](#)

Skidmore, Thomas E. and Peter H. Smith 1997 *Modern Latin America*. 4th edition. New York: Oxford University Press.

[Google Scholar](#)

Smith, Peter H. 1969 *Politics and Beef in Argentina: Patterns of Conflict and Change*. New York: Columbia University Press.

[Google Scholar](#)

Smith, William C. 1991 *Authoritarianism and the Crisis of the Argentine Political Economy*. Stanford: Stanford University Press.

[Crossref](#)

[Google Scholar](#)

Stallings, Barbara 1978 *Class Conflict and Development in Chile*. Stanford: Stanford University Press.

[Google Scholar](#)

1987 *Banker to the Third World: U.S. Portfolio Investment in Latin America, 1900—1986*. Berkeley: University of California Press.

[Google Scholar](#)

Stevenson, John Reese 1945 *The Chilean Popular Front*. Westport: Greenwood.

[Google Scholar](#)

Taylor, Lance (ed.) 1999 *After Neoliberalism: What Next for Latin America? Development and Inequality in the Market Economy*. Ann Arbor: University of Michigan Press.

[Crossref](#)

[Google Scholar](#)

Thorp, Rosemary 1998 *Progress, Poverty, and Exclusion: An Economic History of Latin America in the 20th Century*. Washington, DC: Inter-American Development Bank.

[Crossref](#)

[Google Scholar](#)

Tulchin, Joseph and Allison Garland (eds.) 2000 *Social Development in Latin America: The Politics of Reform*. Boulder: Lynne Rienner.

[Crossref](#)

[Google Scholar](#)

Valenzuela, Arturo 1978 *The Breakdown of Democratic Regimes: Chile*. Baltimore: Johns Hopkins University Press.

[Google Scholar](#)

Wade, Robert 1990 *Governing the Market: Economic Theory and the Role of Government in East Asian Industrialization*. Princeton: Princeton University Press.

[Crossref](#)

[Google Scholar](#)

Waisman, Carlos 1987 *Reversal of Development in Argentina: Postwar Counterrevolutionary Policies and Their Structural Consequences*. Princeton: Princeton University Press.

[Crossref](#)

[Google Scholar](#)

Wallerstein, Immanuel 1989 *The Modern World System 3*. San Diego : Academic Press.

[Google Scholar](#)

Weaver, Frederick Stirton 2000 *Latin America in the World Economy: Mercantile Colonialism to Global Capitalism*. Boulder: Westview Press.

[Google Scholar](#)

Weyland, Kurt 1996 *Democracy without Equity: Failures of Reform in Brazil* . Pittsburgh: University of Pittsburgh Press.

[Crossref](#)

[Google Scholar](#)

Wright, William E. 1982 *Landowners and Reform in Chile: The SNA, 1919—1940*. Urbana: University of Illinois Press.

[Google Scholar](#)

Zeitlin, Maurice and Richard E. Ratcliff 1988 *Landlords and Capitalists: The Dominant Class of Chile*. Princeton: Princeton University Press.

[Crossref](#)

[Google Scholar](#)

Cite

Cite

Cite

Copy Citation

OR

Download to reference manager

If you have citation software installed, you can download citation data to the citation manager of your choice

Select your citation manager software:

(select option)

Direct import

[Download Citation](#)

Share options

Share

Share this publication

Share with email

[Email Link](#)

Share on social media

Facebook

X (Formerly Twitter)

LinkedIn

WeChat

Share access to this article

Sharing links are not relevant where the article is open access and not available if you do not have a subscription.

For more information view the [Sage Journals article sharing page](#).

Information, rights and permissions

Information

Published In

[Latin American Perspectives](#)

[Volume 34, Issue 3](#)

Pages: 67 - 90

Article first published: May 2007

Issue published: May 2007

Keywords

1. [Latin America](#)
2. [Chile](#)
3. [Politics](#)
4. [Economics](#)
5. [Change](#)

Rights and permissions

Request permissions for this article.

[Request Permissions](#)

Authors

Affiliations

Eduardo Silva

University of Missouri-St. Louis

[View all publications by this author](#)

Metrics and citations

Metrics

Journals metrics

This article was published in *Latin American Perspectives*.

[View All Journal Metrics](#)

Publication usage*

Total views and downloads: 1582

*Publication usage tracking started in December 2016

Publications citing this one

Receive email alerts when this publication is cited

[Sign Up To Citation Alerts](#)

Web of Science: 21 [view articles](#)

Crossref: 15

1. Defining and Explaining Modes of Protesting: A Comparative-Historical Analysis of Argen...

[Go To Citation](#)

[Crossref](#)

[Google Scholar](#)

2. From Ideology to Pragmatism: Domestic Challenges Shaping Foreign Policy in Latin Amer...

[Go To Citation](#)

[Crossref](#)

[Google Scholar](#)

3. Modernizing a nation through its radio and television industry: RCA Victor in Chile, 1928-...

[Go To Citation](#)

[Crossref](#)

[Google Scholar](#)

4. Big Business and Dictatorships in Latin America

[Go To Citation](#)

[Crossref](#)

[Google Scholar](#)

5. Land Use - Assessing the Past, Envisioning the Future

[Go To Citation](#)

[Crossref](#)

[Google Scholar](#)

6. Diversity of Capitalisms in Latin America

[Go To Citation](#)

[Crossref](#)

[Google Scholar](#)

7. State and Nation Making in Latin America and Spain

[Go To Citation](#)

[Crossref](#)

[Google Scholar](#)

8. Influence of Import Substitution Policy on the Industrial Production Level in Russia: Secto...

[Go To Citation](#)

[Crossref](#)

[Google Scholar](#)

9. A plantation-dominated forest transition in Chile

[Go To Citation](#)

[Crossref](#)

[Google Scholar](#)

[Go To Citation](#)

[Crossref](#)

[Google Scholar](#)

[View More](#)

Figures and tables

Figures & Media

Tables

View Options

Access options

If you have access to journal content via a personal subscription, university, library, employer or society, select from the options below:

 Sage Journals profile



u

se

Institution



on

loading institutional access options

Alternatively, view purchase options below:

 Purchase access



c

ar

 Read with DeepDyve



ea

gn

wi

[Need help?](#)

View options

de
PDF/EPUB

dy

ve **View PDF/EPUB**

Similar articles:



Restricted access

[The Ebbing “Pink Tide”: An Autopsy of Left-Wing Regimes in Latin America](#)

Show Details



Restricted access

[The Political Economy of Neo-Liberal Reform in Latin America: A Critical Appraisal](#)

Show Details



Restricted access

[Development Paths at a Crossroads: Peru in Light of the East Asian Experience](#)

Show Details

[View More](#)

Sage recommends:

SAGE Knowledge

Whole book

[Introduction to Latin America: Twenty-First Century Challenges](#)

Show Details

SAGE Knowledge

Whole book

[Latin America 2040: Breaking Away from Complacency: An Agenda for Resurgence](#)

Show Details

SAGE Knowledge

Book chapter

[Latin America: From Corporatism to Liberalism](#)

Show Details

[View More](#)

You currently have no access to this content. Visit the [access options](#) page to authenticate.

[Download PDF](#)

Also from Sage

CQ Library

Elevating debate

Sage Data

Uncovering insight

Sage Business Cases

Shaping futures

Sage Campus

Unleashing potential

Sage Knowledge

Multimedia learning resources

Sage Research Methods

Supercharging research

Sage Video

Streaming knowledge

Technology from Sage

Library digital services

About

[About Sage Journals](#)

[Accessibility guide](#)

[Historical content](#)

[Advertising disclaimer](#)

[Permissions](#)

[Terms of use](#)

[Sage discipline hubs](#)

[Sage microsites](#)

Information for

[Authors](#)

[Editors](#)

[Librarians](#)

[Researchers](#)

[Reviewers](#)

[Societies & Partners](#)

[Advertising & Promotion](#)

[FAQs](#)

Latin American Perspectives

ISSN: 0094-582X

Online ISSN: 1552-678X

