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Variable	Description
Revenue Surprise (I_{RS})	1 if current quarter RS and ES are of the opposite signs, 0 otherwise. RS is current quarter sales minus sales from same quarter prior year, scaled by equity market value at the beginning of the quarter. For zero earnings surprise firm/quarters, I_{RS} equals 1 when RS is positive
Short-horizon Revision (I_{SREV})	1 if current quarter SREV and ES are of the opposite signs, 0 otherwise. SREV for quarter t is the first I/B/E/S consensus EPS forecast for quarter $t + 1$ issued after the quarter t earnings announcement minus the last consensus forecast for quarter $t + 1$ issued before the quarter t earnings announcement, scaled by closing share price 3 days before the earnings announcement date. For zero earnings surprise firm/quarters, I_{SREV} equals 1 when SREV is positive
Long-horizon Revision (I_{LREV})	1 if current quarter LREV and ES are of the opposite signs, 0 otherwise. LREV for quarter t is defined as first I/B/E/S consensus annual EPS forecast for current and/or next fiscal year issued after quarter t earnings announcement minus the last consensus annual forecast issued before the quarter t earnings announcement, scaled by closing share price 3 days before the earnings announcement date. We remove SREV from LREV when fiscal periods overlap. The lagged annual EPS forecast is adjusted for the quarter t consensus EPS forecast error when the LREV forecast horizon is the current fiscal year. For zero earnings surprise firm/quarters, I_{LREV} equals 1 when LREV is positive
Return Volatility ($BHAR_VOL$)	Standard deviation of daily size-adjusted abnormal returns for the 60 trading days before Day -1
Percentage Bid-Ask Spread (Spread)	Average of the daily bid-ask spread (as a percentage of the daily closing price) over the period of 60 trading days before Day -1
Lagged Surprise (I_{LAGES})	1 if prior quarter ES and current quarter ES are of the opposite signs, 0 otherwise. For zero earnings surprise firm/quarters, I_{LAGES} equals 1 when prior quarter ES is positive

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