### **SPRINGER LINK**

— Menu

Search

☐ Cart

Home > Artificial Intelligence in Financial Markets > Chapter

# **Business Intelligence for Decision Making** in Economics

| Chapter | First Online: 23 November 2016

pp 125–158 Cite this chapter



**Artificial Intelligence in Financial Markets** 

Bodislav Dumitru-Alexandru PhD



Part of the book series: New Developments in Quantitative Trading and Investment ((QTAM))

4961 Accesses 2 Citations



### **Abstract**

The aim of this research is twofold. Firstly, we aim to improve the efficiency of closed funds (a closed fund represents a fund that is developed as a financial product and is multiplied after its conception to a ratio that could reach 250:1. This depends on investor's requirements (i.e. an initial fund that uses 20 million USD for buying its stakes, can be multiplied 250 times and reach a value, when it is sold as a financial derivative, of 5 billion USD [Bodislav, The optimal corporative model for sustainable economic growth for an emergent country 1. Bucharest: ASE Publishing, 2013). These types of financial vehicles are developed and sold by investment banks such as Goldman Sachs and JP Morgan. The preferred closed funds vehicle for selling to clients is through financial derivatives. According to the International Monetary Fund (IMF) financial derivatives are: 'financial instruments that are linked to a specific financial instrument or indicator or commodity, and through which specific financial risks can be traded in financial markets in their own right. Transactions in financial derivatives should be treated as separate transactions rather than as integral parts of the value of underlying transactions to which they may be linked. The value of a financial derivative derives from the price of an underlying item, such as an asset or index [IMF. International Monetary Fund. Financial Derivatives.

http://www.imf.org/external/np/sta/fd/, 2015]) by developing an algorithm which uses data from the US stock market. The secondary output is to use the same algorithm as a model, which is scaled to fit and solve issues regarding automated decision making at the government level. This is similar to a basic Business Intelligence (BI) solution (it follows similar procedures to the workflow of IBM Cognos), which offers a solution in identifying the most suitable path from which governments are able to make decisions. It is particularly important for a country to identify its needs and requirements related to new investments in infrastructure, healthcare and/or education. All the principles developed in this model can be scaled through their results to determine the best solution or best fit when considering global economic output as a forecasted variable.

The model developed in this research is based on companies traded on NASDAQ because they offer transparency, the companies in the sample are deemed reliable as far as reporting. Furthermore, and most importantly, on the whole the companies listed on these exchanges are found to be a true reflection of the economic sectors that form a nationwide economy.

The synergy between Big Data analysis, BI practices and processing power could lead to new businesses designed by investment banks and complex software developers. In the long run the result of their work would be the business of automated decision making used to reduce the paths that could be followed in developing a country or even to make decisions concerning private investment.

The novelty of our sophisticated Business-Automated Data Economy Model (BDM) is mainly due to how our model is applied. This research is the first time Big Data has been analyzed by an integrated model with a focus on automated decision making as a proxy for developing better and smarter investment procedures. The analysis contributes to decision making made by individuals, corporations as well as offering viable solutions for governments. This interdisciplinary research is created as a path to adjust policy making through the use of intelligent systems based on Big Data and BI for creating policy and to select the most suitable path to follow.

•

This is a preview of subscription content, <u>log in via an institution</u> 

☑ to check access.

### Access this chapter Log in via an institution → Chapter **EUR 29.95** ∧ eBook **EUR 85.59** Price includes VAT (Poland) Price includes VAT (Poland) Available as PDF Available as EPUB and PDF Read on any device Read on any device Instant download Instant download Own it forever Own it forever **Buy Chapter**→ Buy eBook →

Durable hardcover edition

**Hardcover Book** 

- Dispatched in 3 to 5 business days
- Free shipping worldwide see info

#### Buy Hardcover Book →

**EUR 106.99** 

Price includes VAT (Poland)

Tax calculation will be finalised at checkout

#### Purchases are for personal use only

<u>Institutional subscriptions</u> →

### Similar content being viewed by others



**RETRACTED ARTICLE: Isolated stakeholders'** behavior towards fintech assisted by artificial...

Article 02 December 2021



The Financial Sphere in the Era of Covid-19: Trends and **Perspectives of Artificial** <u>Intelligence</u>

Chapter © 2022



The Response of Islamic **Banks Face the Covid-19** Pandemic and the Role of Financial Technology

Chapter © 2023

### **Notes**

- 1. A network economy is a new organizational form of economies that is not situated in a hierarchical system but in a horizontal distribution of power and relations. As a result, so there are no clear leaders that impose themselves on smaller economies.
- 2. Overheating the economy leads to faster pace production. This leads to an increased consumption of resources in order to maintain the production cycle at a microeconomic level. At a macroeconomic level the unemployment rate decreases and the overall standard of the economy improves. Contributing factors may include the overall output of an economy and a reduction in the rate of unemployment to lower than the natural rate of unemployment. As a result, revenues to the government in the form of taxes are increased in a way similar to the evolution of the Okun's law [18]. Furthermore, if the economic

output is higher than the potential output of the economy then the economy enters a boom cycle and in the long run this increases the chance of a 'crash' or a severe adjustment/correction to normal levels.

- 3. The sample created by Schumpeter was developed by observing the data offered by Western and Central European countries, that is, countries that were economically affected by World War I and II, but were booming in prewar.
- 4. China represents a paradigm, because although it represents a producer, consumer, exporter and importer, it has struggled to become a global leader when it comes to Research and Development.
- 5. The technical framework represents how the economic aggregates function, how they influence global economic growth and their relationship with consumption and investment/savings.
- 6. Robert Solow's theory of economic growth includes the idea that growth is accelerated when capital is preponderant in the economy. This is because the scalability of employees is lower and they can more easily be replaced by technologies that evolve exponentially over time. This way the momentum increases exponentially at the macroeconomic level as well. Solow was the pioneer behind the idea of growth through capital accumulation by correlating the savings function with the investment behaviour of individuals. Reference to the GDP formula can be made from equation <u>5.1</u> in this chapter.
- 7. The Global Industry Classification Standard has classified the sectors as follows [30]: energy, materials, industrials, consumer discretionary, consumer staples, health care, financials, information technology, telecommunication services and utilities.
- 8. NASDAQ OMX is the largest electronic equities exchange in the United States.

The company owns several stock exchange platforms worldwide. NASDAQ OMX Group also offers services that help companies with investor relations, market intelligence, board relationships and news dissemination. All of which create transparency when it comes to investing in the companies listed on NASDAQ [31].

- 9. We understand national consciousness to be the desire to unify a geo-political territory that has a population that wants to speak the same language and have the same governing laws.
- 10. The theory of transaction costs underlines the fact that when developing an economic model, a company or a business venture, the development or maintenance of the enterprise will have some operating costs, also known as transaction costs [32]. When it comes to our model we needed those costs to be near zero and the only transparent and open market with near zero costs is the NASDAQ OMX platform.
- 11. 'Volatile status of a modern economy' as we understand it means the actual development of modern economies, which have as the most important sector the Financial and the Derivatives sectors, because they fuel all other sectors. These two sectors represent the blood stream for all other sectors and they need to be highlighted accordingly.
- 12. This was the initial path followed when selecting the companies. The fact that these companies are from different sectors and have different markets in which they trade creates diversification. This method of selecting the companies also offers insight into the idea of autonomous systems that are created by using a simple selection process. The idea of simulating an economy offers an optimal path for creating economic growth by emulating real economies.
- 13. The process of creating the model is transparent, simple, and offers a new

tool to explain financial growth instruments without the need to have components that are tested beforehand for them to be used in the model; it applies to all similar components (replacing companies with others which have the same activity domain and that the replaced financial value in the model is of a comparable value).

- 14. Zacks Investment offers solutions like Insider Trader and Value Investor to help investors specify their investments based on preferences, individual circumstances and tolerance for risk. This may be for long-term investing, hedging or pure speculation.
- 15. 'Muddling through' is a concept used by the Obama Administration in the 2008–2012 mandate for explaining the inefficiency in obtaining sustained economic growth, although economic measures were implemented.
- 16. Although the acronym is BRIC (Brazil, Russian Federation, India and China), because of the advancement of South Korea it is considered that this country could enter in the select club of powerful emerging economies
- 17. In calculating the growth of an economy or of one of its sectors there are no theories or mathematical models that underline a certain value above which identifies a booming period, however it is acknowledged that when a certain sector or an entire economy is running at a pace well above the average or a trend for more than one year then it can be considered to be booming.

### References

 Bodislav, D. A., Pascu, L., Pascu, B., Ratezanu, I., Badea, G. (2015). Emulating Business Intelligence filtered with Big Data Analysis. The Private—Public Sector Transfer. *Proceedings of IBIMA 25th International Conference 2015*, 8th of May, Netherlands, 1471–1481 2. Podesta, J., Pritzker, P., Moniz, E., Holdren, J., & Zientis, J. (2014). *Big data: Seizing opportunities, preserving values*. Washington, DC: Executive Office of the President.

**Google Scholar** 

3. Armah, N. A. (2013). Big Data Analysis: The Next Frontier. *Bank of Canada Review*, Summer edition, 32–39.

Google Scholar

4. Pitt, J. (2012). Design contractualism for pervasive/affective computing? *IEEE Technology and Society Magazine*, 31(4), 25–28.

Article Google Scholar

5. Michael, L., & Miller, K. (2013). Big Data: New opportunities and new challenges. *IEEE Computer Society, 6,* 22–24.

Article Google Scholar

6. Strickland, E. (2013). The gene machine and me. *IEEE Spectrum*, 3, 26–32.

**Google Scholar** 

7. Michael, K., & Michael, M. (2011). The social and behavioural implications of location-based services. *Journal Location-Based Services*, 5(3–4), 121–137.

Article Google Scholar

8. Sestini, F. (2012). Collective awareness platforms: Engines for sustainability and ethics. *IEEE Technology and Society Magazine*, 31(4), 54–62.

Article Google Scholar

9. Orwell, G. (1950). 1984 (1 ed.). London: Signet.

**Google Scholar** 

10. Harris, J., Davenport, T. (2005). Automated decision making comes of age.

MIT Sloan Management Review, January, 2–10

**Google Scholar** 

11. Bodislav, D. A. (2015). The Big Data—Business Intelligence Synergy. The Solution for Building Relevant Indicators for an Emerging Economy (1 ed.). Bucharest: ASE Publishing.

Google Scholar

- 12. Stjerne, D. (2011). Introduction to Business Intelligence. What to consider implementing a Data Warehouse and Business Intelligence.

  <a href="http://www.stjerne.biz/wp-content/uploads/2011/11/Business-Intelligence-Anintroduction.pdf">http://www.stjerne.biz/wp-content/uploads/2011/11/Business-Intelligence-Anintroduction.pdf</a>
- 13. Bran, F., Bodislav, D. A., Radulescu, C. V., & Ioan, I. (2014). Corporate Governance Intervention for a Sustainable Socio-Economic Model. *Revista de Cercetare si Interventie Sociala*, 46, 216–226.

**Google Scholar** 

14. Cairncross, F. (2001). The death of distance: How the communications revolution is changing our lives (revised ed.). Cambridge: Harvard Business School Press.

**Google Scholar** 

15. Bodislav, D. A. (2011). The Birth of the Regulated Company in the Macroeconomic Environment. *Theoretical and Applied Economics*, 18(6),

16. Alesina, A., Roubini, N., & Cohen, G. (1997). *Political cycles and the Macroeconomy* (1 ed.). Cambridge: MIT Press.

**Google Scholar** 

17. Schumpeter, J. (2011). Poate supraviețui Capitalismul? Distrugerea creatoare și viitorul economiei globale (Translation: Can Capitalism survive? Creative destruction and the future of the global economy). Bucharest: Publica Publishing.

**Google Scholar** 

- 18. Knotek, E. (2007). How useful is Okun's Law. Kansas FED.
  <a href="https://www.kansascityfed.org/publicat/econrev/pdf/4q07knotek.pdf">https://www.kansascityfed.org/publicat/econrev/pdf/4q07knotek.pdf</a>.
  Accessed on 7 September 2015
- 19. Becker, G. (2003). *The Human Capital* (2 ed.). Bucharest: C.H. Beck Publishing.

**Google Scholar** 

20. Hirschmann, A. (1991). *The Rhetoric of reaction: Perversity, Futility, Jeopardy*. Cambridge: Harvard University Press.

Google Scholar

21. Branson, R., Bodislav, D. A., Stoynova, P. (2010, August 8). If I could do it all over again. *The Wall-Street Journal*, A4

Google Scholar

22. Pascu, L., Pascu, B., Bodislav, D. A., Rătezanu, I., Badea, G. (2015). Micro-accounting and macro-governance. A comparative perspective and the oversight of collaboration. In *Proceedings of IBIMA 25th International Conference 2015*, 8th of May, Netherlands, 1482–1489

**Google Scholar** 

- 23. IMF. (2015). International Monetary Fund. *World Economic Outlook*. <a href="http://www.imf.org/external/pubs/ft/weo/2015/update/02/index.htm">http://www.imf.org/external/pubs/ft/weo/2015/update/02/index.htm</a>. Accessed on 15 June 2015
- 24. Keynes, J. M. (1936). *The general theory of employment, interest and money*. London: Palgrave Macmillan.

Google Scholar

25. Brakman, S., Garretsen, V., Marrewijk, V., & Witteloostujin, A. (2009). *Nations and Firms in the Global Economy*. New York: Cambridge University Press.

Google Scholar

26. Bodislav, D. A. (2015). Transferring business intelligence and big data analysis from corporation to governments as a hybrid leading indicator. *Theoretical and Applied Economics*, 22, no. 1(602), 257264

Google Scholar

27. Boyer, J., Frank, B., Green, B., Harris, T., & Van De Vanter, K. (2011). Business Intelligence Strategy—a Practical Guide for Achieving BI Excellence.

Ketchum: MC Press.

Google Scholar

28. Bodislav, D. A. (2015). Decision Automation and the Feasibility of the

Resulted Solution at Macroeconomic Level. *National Conference of the Doctoral/Postdoctoral Programme*, 29th of May 2015, Romania.

**Google Scholar** 

29. Solow, R. (1956). A contribution to the theory of economic growth. *The Quarterly Journal of Economics*, 70(1), 65–94.

**Article Google Scholar** 

- 30. GICS. (2015). Global Industry Classification Standard.

  <a href="https://en.wikipedia.org/wiki/Global\_Industry\_Classification\_Standard">https://en.wikipedia.org/wiki/Global\_Industry\_Classification\_Standard</a>.

  Accessed on 8 September 2015.
- 31. Amadeo, K. (2015). What does NASDAQ stand for? Then and Now.

  <a href="http://useconomy.about.com/od/themarkets/f/NASDAQ.htm">http://useconomy.about.com/od/themarkets/f/NASDAQ.htm</a>. Accessed on 10

  September 2015
- 32. Coase, R. (1937). The nature of the firm. *Economica*, 4(16), 386-405.

**Article Google Scholar** 

- 33. Zacks. (2015). Zacks Investment Management Value Investor.

  <a href="http://www.zacks.com/valueinvestor/?adid=TOP\_ONLINE\_NAV">http://www.zacks.com/valueinvestor/?adid=TOP\_ONLINE\_NAV</a>. Date accessed 1 May 2015.
- 34. Zacks. (2015). Zacks Investment Management Insider Trader. <a href="http://www.zacks.com/insidertrader/">http://www.zacks.com/insidertrader/</a>. Accessed on 1 May 2015.
- 35. Bodislav, D. A. (2013). *The optimal corporative model for sustainable economic growth for an emergent country* (1 ed.). Bucharest: ASE Publishing.

- 36. GSO. (2015). *Goldman Sachs Outlook*. <a href="http://www.goldmansachs.com/our-thinking/archive/2015/index.html#infographic">http://www.goldmansachs.com/our-thinking/archive/2015/index.html#infographic</a>. Accessed on 1 May 2015
- 37. GSR. (2015). *Goldman Sachs Research*. <a href="http://www.goldmansachs.com/what-we-do/research/index.html">http://www.goldmansachs.com/what-we-do/research/index.html</a>. Accessed on 1 May 2015
- 38. GSIB. (2015). *Goldman Sachs Investment Banking*. <a href="http://www.goldmansachs.com/what-we-do/investment-banking/services/financing.html">http://www.goldmansachs.com/what-we-do/investment-banking/services/financing.html</a>. Accessed on 1 June 2015
- 39. Baker, H. K., & Filbeck, G. (2015). *Investment Risk Management* (1 ed.). New York: Oxford University Press.

**Book Google Scholar** 

**40.** Taleb, N. N. (2010). *Lebăda Neagră—Impactul foarte puțin probabilului,* (Translation: The Black Swan—the impact of the least probable) (1 ed.). Bucharest: Curtea Veche Publishing.

**Google Scholar** 

- 41. WB. (2015). World Bank database.

  <a href="http://databank.worldbank.org/data/reports.aspx?source=world-development-indicators">http://databank.worldbank.org/data/reports.aspx?source=world-development-indicators</a>, Date accessed 15 June 2015
- 42. ECB. (2015). European Central Bank, *Economic Bulletin*.

  <a href="http://bnro.ro/Buletinul-economic-al-BCE-3222.aspx">http://bnro.ro/Buletinul-economic-al-BCE-3222.aspx</a>. Accessed on 5

  September 2015
- 43. IMF. (2015). International Monetary Fund. *Financial Derivatives*. <a href="http://www.imf.org/external/np/sta/fd/">http://www.imf.org/external/np/sta/fd/</a>. Accessed on 15 September 2015.

- 44. NASDAQ OMX. (2015). <a href="http://business.nasdaq.com">http://business.nasdaq.com</a>. Accessed on 1 September 2015
- 45. Bloomberg Professional service. (2015). <a href="http://www.bloomberg.com/markets">http://www.bloomberg.com/markets</a>
- 46. Bodislav, D.A. (2015). The Synergy between Business Intelligence and Big Data—lowering the gap between the Future and Present Day. *Proceedings of 8th Edition International Conference Financial and Actuarial Mathematics*, 26th of June 2015, Bulgaria

**Google Scholar** 

47. TOYOTA. (2015). *Just in time manufacturing*. <a href="http://www.toyota-global.com/company/vision\_philosophy/toyota\_production\_system/just-intime.html">http://www.toyota-global.com/company/vision\_philosophy/toyota\_production\_system/just-intime.html</a>

### **Author information**

### **Authors and Affiliations**

Bucharest University of Economic Studies, București, 010374, Romania Bodislav Dumitru-Alexandru PhD

### **Corresponding author**

Correspondence to <u>Bodislav Dumitru-Alexandru PhD</u>.

### **Editor information**

### **Editors and Affiliations**

**ACANTO Holding, Hannover, Germany** 

Christian L. Dunis

University of Liverpool, Liverpool, United Kingdom

Peter W. Middleton

#### American University of Beirut (AUB), Beirut, Lebanon

Andreas Karathanasopolous

#### University of Patras, Patras, Greece

**Konstantinos Theofilatos** 

# **Copyright information**

© 2016 The Author(s)

## About this chapter

### Cite this chapter

Dumitru-Alexandru, B. (2016). Business Intelligence for Decision Making in Economics. In: Dunis, C., Middleton, P., Karathanasopolous, A., Theofilatos, K. (eds) Artificial Intelligence in Financial Markets. New Developments in Quantitative Trading and Investment. Palgrave Macmillan, London.

https://doi.org/10.1057/978-1-137-48880-0\_5

.RIS业 .ENW业 .BIB业

DOI Published Publisher Name

https://doi.org/10.1057/978-1- 23 November 2016 Palgrave Macmillan, London

137-48880-0\_5

Print ISBN Online ISBN eBook Packages

978-1-137-48879-4 978-1-137-48880-0 <u>Economics and Finance</u>

Economics and Finance (R0)

### Publish with us

Policies and ethics [2]

Search	
Search by keyword or author	
	Q
Navigation	
Find a journal	
Publish with us	
Track your research	