# **SPRINGER LINK**

**O** Search

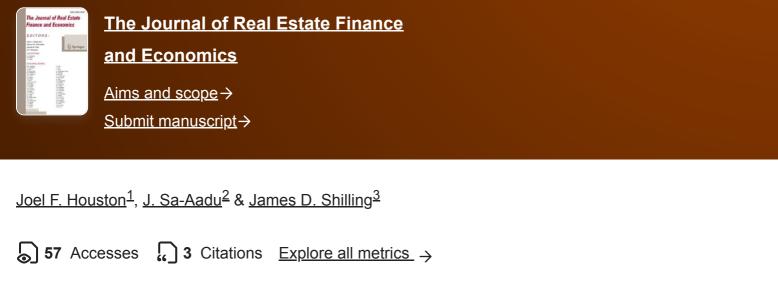
🔁 Cart

Home > The Journal of Real Estate Finance and Economics > Article

# Teaser rates in conventional adjustable-rate mortgage (ARM) markets

Published: March 1991

Volume 4, pages 19–31, (1991) Cite this article



# Abstract

This article examines the pricing of teaser rates on adjustable-rate mortgages (ARMs). The theory indicates that lenders may offset teaser rates on ARMs through an increase in upfront fees or points, through looser life of loan rate caps, or through higher contract rates after the teaser has expired. Cross-sectional regression results fail to reject the null hypothesis that teaser ARMs are correctly priced.



This is a preview of subscription content, log in via an institution [2] to check access.

Access this article

Log in via an institution  $\rightarrow$ 

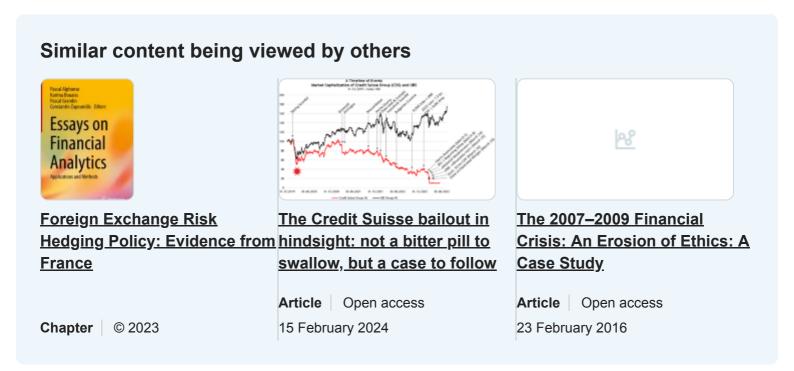
#### Buy article PDF 39,95 €

Price includes VAT (Poland)

Instant access to the full article PDF.

Rent this article via DeepDyve [2]

Institutional subscriptions →



## References

Buser, S.A., Hendershott, P.H., and Sanders, A.B. "Pricing Life of Loan Rate Caps on Default-Free Adjustable-Rate Mortgages." *AREUEA Journal* 13 (Fall 1985), 248–260.

#### **Google Scholar**

Dunn, K.B., and Spatt, C.S. "Private Information and Incentives: Implications for Mortgage Contract Terms and Pricing," *Journal of Real Estate Finance and Economics* (April 1988), 47–60. Foster, C., and Van Order, R. "FHA Terminations: A Prelude to Rational Mortgage Pricing." *AREUEA Journal* (Fall 1985), 273–291.

Guttentag, J.M. "Recent Changes in the Primary Home Mortgage Market." *Housing Finance Review* 3 (July 1984), 221–254.

#### **Google Scholar**

Hendershott, P.H. "Mortgage Pricing: What Have We Learned So Far?" *AREUEA Journal* (Winter 1986), 497–509.

Hendershott, P.H., and Shilling, J.D. "Valuing ARM Rate Caps: Implications of 1970–84 Interest Rate Behavior." *AREUEA Journal* 13 (Fall 1985), 317–332.

#### Google Scholar

Hess, A.C. "Variable Rate Mortgages: Confusion of Means and Ends," *Financial Analysts Journal* (January/February 1984), 67–70.

Heuson, A. "Institutional Disparities in the Pricing of Adjustable Rate Mortgage Loans." *Journal of Real Estate Finance and Economics* 1 (February 1989), 31–46.

#### **Google Scholar**

Kau, J.B., Keenan, D.C., Muller, III, W.J., and Epperson, J. "Valuation and Analysis of Adjustable Rate Mortgages." Forthcoming, *Management Science* (December 1990).

Lea, M.J. "An Empirical Analysis of the Value of ARM Features." *Housing Finance Review* 4 (January 1985), 467–482.

#### **Google Scholar**

Lea, M.J., and Zorn, P.M. "Adjustable-Rate Mortgages, Economic Fluctuations, and Lender Portfolio Change." *AREUEA Journal* (Fall 1986), 432–447.

Nothaft, F.E. "ARM Debt Outstanding by Lender Type and Firm Size." *Housing Finance Review* 3 (October 1984), 447–456.

**Google Scholar** 

Ott, R.A. "The Duration of an Adjustable-Rate Mortgage and the Impact of the Index." *Journal of Finance* (September 1986), 923–933.

Sa-Aadu, J., and Sirmans, C.F. "The Pricing of Adjustable Rate Mortgage Contracts." *Journal of Real Estate Finance and Economics* 2 (December 1989), 253–266.

Google Scholar

Stiglitz, J.E., and Weiss, A. "Credit Rationing in Markets with Imperfect Information." *American Economic Review* 71 (June 1981), 393–410.

**Google Scholar** 

# **Author information**

## **Authors and Affiliations**

Department of Finance, Insurance and Real Estate, University of Florida, 32611, Gainesville, FL, USA

Joel F. Houston

### Department of Finance, University of Iowa, 52242, Iowa City, IA, USA

J. Sa-Aadu

## Department of Real Estate and Urban Land Economics, School of Business, University of Wisconsin, 53706, Madison, WI, USA

James D. Shilling

# **Rights and permissions**

**Reprints and permissions** 

# About this article

## Cite this article

Houston, J.F., Sa-Aadu, J. & Shilling, J.D. Teaser rates in conventional adjustable-rate mortgage (ARM) markets. *J Real Estate Finan Econ* **4**, 19–31 (1991). https://doi.org/10.1007/BF00171358

Issue Date March 1991

DOI https://doi.org/10.1007/BF00171358

## Key words

Adjustable rate mortgages

<u>Teaser rates</u>

Mortgage pricing

## Search

Search by keyword or author

Navigation

Find	а	journal
	м.	Joannan

Publish with us

Track your research