

# Gordon Shillinglaw: Economist, Consultant, and Management Accounting Scholar

Geoffrey H. Burrows

+ [Author & Article Information](#)

*Accounting Horizons* (2013) 27 (3): 647–658.

<https://doi.org/10.2308/acch-10348>

Share ▾

Tools ▾

Cite ▾

Gordon Shillinglaw was born on July 26, 1925 in Albany, New York, and died on March 31, 2012 in Mesa, Arizona. Although he is mostly known to more recent generations of accounting academics and students as the author of an undergraduate managerial accounting textbook (Shillinglaw 1961, *et seq.*) and as co-author of a work directed to the manager-education market (Gordon and Shillinglaw 1964, *et seq.*), his initial reputation was based on a cluster of influential publications covering a wide range of topics in the dozen years following the award of his Ph.D. These topics included discounted-cash-flow (DCF) analysis, divisional performance, transfer pricing, the determination of relevant costs, the treatment of leases in financial statements, and interim financial reporting.

Shillinglaw was raised in Albany, New York, the son of a state prison inspector whose wife died a year after giving birth to Gordon.<sup>1</sup> He...

You do not currently have access to this content.

## Sign in

Don't already have an account? [Register](#)

## Member Login

Log in

Pay-Per-View Access  
\$25.00

**AAA Members: Please log in for free access to content. Note, Teaching Notes are a full member benefit and are not available to student members.**



[View Metrics](#)

### Citing Articles Via

Web Of Science (6)

Google Scholar

CrossRef (5)

### Email Alerts

Article Activity Alert

Publish Ahead of Print Alert

New Issue Alert



**American  
Accounting  
Association**  
Thought Leaders in  
Accounting

**Print ISSN:** 0888-7993 **Online ISSN:** 1558-7975

[Skip to Main Content](#)

[Information for Authors](#)

[Authorship Policy](#)

[Plagiarism Policy](#)

[Data Integrity Policy](#)

[Citing Corrected Articles Policy](#)

[Minimizing Overlapping Decision Rights Policy](#)

[Prior Publication Policy](#)



---

[Cookie Policy](#)   [Accessibility](#)   [Terms & Conditions](#)   [Get Adobe Acrobat Reader](#)

© Copyright 1998 - 2025 American Accounting Association. All rights reserved.