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	The Economic Versus Accounting Impacts of R&D on U.S. Market-to- Book Ratios
	32 Pages Posted: 25 Sep 2001
1.	John R. M. Hand (https://papers.ssrn.com/sol3/cf_dev/AbsByAuth.cfm?per_id=16845) University of North Carolina Kenan-Flagler Business School
	Date Written: September 25, 2001
-	Abstract This paper examines the extent to which the rise in U.S. market-to-book ratios over the period 1980-2000 is due to expenditures on R&D becoming more profitable versus
:	simply becoming more prevalent. More profitable R&D increases the numerator of the market-to-book ratio, while the biased nature of U.S. GAAP means that more prevalent spending on R&D depresses the denominator. I seek to disentangle these effects by measuring annually the NPV of R&D expenditures and the revenue intensity of R&D spending, and then testing to see which better explains variation in annual market-to-book ratios. I find that the profitability of R&D tripled in the 1990s relative to the 1980s, and the revenue intensity of R&D spending doubled. Although the simple correlations between market-to-book ratios and the NPV of R&D and the intensity of spending on R&D are both strongly positive, multivariate tests indicate that the influence of increased spending on R&D entirely dominates that of higher R&D profitability. For R&D, the impact of biased accounting swamps that of improved economic profitability.
ı	Keywords: R&D Market-to-book ratio; Profitability; Conservative accounting
	JEL Classification: G12, G31, M21, M41, O32
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