

< Do Individual Retirement Accounts Increase Savings?



Journal of Economic Perspectives

ISSN 0895-3309 (Print) | ISSN 1944-7965 (Online)

■ Menu

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JOURNAL OF ECONOMIC PERSPECTIVES VOL. 5, NO. 2, SPRING 1991 (pp. 133–148)

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Article Information

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Abstract

Do IRAs increase savings or are they merely a windfall for otherwise well-off taxpayers? A major objective of universal IRAs was to encourage saving for retirement. A spirited debate has ensued over the use of IRA tax deductions as a means of promoting private savings. The crucial policy issue is not whether IRA contributions were substantial; they clearly were, representing about 30 percent of personal savings from 1982 to 1986. Rather the important question is the source of

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uggests that IRAs were not effective savings incentives. The challenge to this view ests largely on studies which have appealed to a variety of "psychological" factors no normally incorporated in economic analysis. This paper reviews both types of analysis and concludes that the conventional view remains sound. Thus, a dollar devoted to deficit reduction is likely to be a safer bet for increasing savings than a dollar devoted to IRA benefits.

Citation

Gravelle, Jane G. 1991. "Do Individual Retirement Accounts Increase Savings?" *Journal of Economic Perspectives*, 5 (2): 133–148.

DOI: 10.1257/jep.5.2.133

Choose Format:

JEL Classification

H31 Fiscal Policies and Behavior of Economic Agents: Household

J26 Retirement; Retirement Policies

D12 Consumer Economics: Empirical Analysis

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