

Cookies Notification ✕

This site uses cookies. By continuing to browse the site you are agreeing to our use of cookies.

[Find out more.](#)[Accept](#)

RESEARCH ARTICLE

[HEALTH AFFAIRS](#) > [VOL. 16, NO. 6](#)

Strategic Hospital Alliances: Impact On Financial Performance

[Jan P. Clement](#), [Michael J. McCue](#),
[Chih-Wen Pai](#)

[AFFILIATIONS](#) >

The Williamson Institute for Health St

PUBLISHED: **NOVEMBER/DECEMBER**

Abstract

ABSTRACT:

Acute care hospitals have incre which consume considerable resources in forming and may affect the competitiveness of provider markets. This research shows that SHAs and market factors, which have been perceived to be threats to hospitals, are related to hospitals' financial performance. Among the findings are that SHA members have higher net revenues but that they are not more effective at cost control. Nor do the higher net revenues result in higher cash flow. However, increasing SHA penetration in a market is related to lower net revenues per case. In addition, the penetration of private health maintenance organizations in markets is associated with lower revenues and expenses.

TOPICS

[HOSPITAL PERFORMANCE](#) | [MARKETS](#) | [HEALTH MAINTENANCE ORGANIZATIONS](#) | [HOSPITAL COSTS](#) | [PERFORMANCE MEASURES](#) | [MEDICARE](#) | [HEALTH CARE PROVIDERS](#) | [PROVIDER](#)



Health Affairs Comment Policy

Comment moderation is in use. Please do not submit your comment twice -- it will appear shortly.

Please read our Comment Policy before commenting.

Got it

0 Comments

1 Login ▼



LOG IN WITH

OR SIGN UP WITH DISQUS



Name



• Share

Best Newest Oldest

Be the first to comment.

CONTENT

[Journal](#)
[Forefront](#)
[Scholar](#)
[Briefs](#)
[Events](#)
[Podcasts](#)
[Collected Works](#)

INFORMATION FOR

[Authors](#)
[Request For Abstracts](#)
[Reviewers](#)
[Subscribers](#)
[Advertisers](#)
[Media News Room](#)
[Funders](#)
[Event Attendees](#)

SERVICES & RESOURCES

[Submit Content](#)
[Subscribe](#)
[Renew](#)
[Manage My Account](#)
[Purchase Content](#)
[Permissions](#)
[Alerts](#)
[Newsletter Sign Up](#)
[Advertising Kit](#)

HEALTH AFFAIRS

[About](#)
[Impact Report](#)
[Terms & Conditions](#)
[Privacy Policy](#)
[Jobs At Health Affairs](#)
[Fellowships](#)
[Contact Us](#)



Standard of
Excellence
Winner



[Terms and conditions](#) | [Privacy](#) | [Project HOPE](#)

Health Affairs is pleased to offer [Free Access for low-income countries](#). Health Affairs gratefully acknowledges the support of many [funders](#).



Project HOPE is a global health and humanitarian organization that places power in the hands of local health care workers to save lives across the globe. Project HOPE has published Health Affairs since 1981.

Copyright 1995 - 2024 by Project HOPE: The People-to-People Health Foundation, Inc., eISSN 1544-5208.