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Volume 43, 2009 - [Issue 1](#)

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# Are Kiwis saving enough for retirement? Evidence from SOFIE

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Pages 3-19 | Received 29 Jan 2008, Accepted 15 Dec 2008, Published online: 15 Apr 2009

 Cite this article  <https://doi.org/10.1080/00779950902803951>

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## Abstract

The extent to which people are saving for retirement is a key element in formulating public policy toward saving and retirement incomes. This paper adopts a life cycle model of wealth accumulation to estimate the saving rates that people would need in order to have an adequate income in retirement. Based on data from the Survey of Family, Income and Employment, we found that most of the population aged 45–64 has made adequate provision, especially among the lower income groups where New Zealand Superannuation represents the majority of their retirement income.

Keywords:

consumption smoothing

household wealth

life cycle

retirement

saving

JEL Classifications:

## Acknowledgements

We wish to thank Mark Arthur, Lisa Henley, Emma Mawby, Tendayi Nyangoni, Johanna Prebble, Diane Ramsay, Nick Treadgold and John Upfold of Statistics New Zealand for their support with the data. We appreciate the considerable support from the Office of the Retirement Commissioner, especially from David Feslier. Our paper has benefited considerably from the comments of two anonymous referees and the editor. Access to the data used in this study was provided by Statistics New Zealand in a secure environment designed to give effect to the confidentiality provisions of the Statistics Act, 1975. The results in this study and any errors contained therein are those of the authors, not Statistics New Zealand.

## Notes

1. According to Table 2.5 of the Pre-Election Economic and Fiscal Update, expense changes due to KiwiSaver costs that were not apparent in the May 2008 budget contribute 7% in 2011 and 10% in 2012 of the replacement of government surpluses (of the operating balance before gains and losses) with deficits (Treasury, 2008, p. 30).
2. It is more challenging to apply the model to younger ages as the further one is from retirement, the more imprecise projections of retirement wealth, income and consumption become.
3. SOFIE's target population is ordinary residents who live in private dwellings. Excluded from the survey sample are short-term overseas visitors (intending to stay for less than 12 months), non-NZ diplomats and diplomatic staff and their dependants, members of non-NZ armed forces stationed in NZ and their dependants, and residents of offshore islands other than Waiheke Island.
4. Retirement is an individual's or couple's decision, not a household's. This distinction is also sensible given the structure of NZS payments and their importance to retirement incomes.

5. Investment properties usually have a high loan-to-value ratio (for tax benefits), so such division of mortgages would tend to overstate borrowing for owner-occupied properties.
6. The methods that were used to evaluate household items include: (1) insured value for replacement (59.4%); (2) insured value not for replacement (6.3%); (3) amount that would be received if sold (13%); (4) amount that was paid (8.1%); (5) other method of estimation (11.7%); (6) don't know; (7) refused; and (8) missing.
7. Informal communications and unpublished notes from staff of Statistics New Zealand.
8. Uncertainty, including such sources as sickness, disability, employment, earnings, inheritances and life expectancy, can best be introduced using micro-simulation models. See, for example, Statistics Canada (2004).
9. For example, Love et al. ([2009](#)) use a rule of thumb of having sufficient wealth to generate 150% of poverty-line income over expected future lifetimes and find that only 18% of households in the US Health and Retirement Survey have less wealth than this threshold. Scholz et al. ([2006](#)) study a younger cohort from an earlier wave of the same survey, and apply a stochastic life cycle model to calculate the optimal wealth for each household, in the face of various uncertainties, and find that fewer than 20% of households have less wealth than their optimal target.
10. TTE refers to a system where the savings are made from after-tax income, the returns are taxed and the withdrawals are exempt. It differs from those systems that exempt savings or earnings from taxation and tax withdrawals (TET, ETT or EET).
11. The New Zealand Superannuation Act mandates that NZS payments are kept within a narrow band of net average wages after tax, which is why it is appropriate to assume the same growth rate for future superannuation payments and wages. In terms of the actual growth rate chosen, in keeping with the conservative assumptions used throughout, this growth rate is slightly less than that used in the Treasury (2006) Long-term Fiscal Model, where a growth rate of 1.5% is assumed for average labour productivity and real wages. However, we also note that since year 2000 average labour productivity growth has only been 1.1% per annum (Statistics New Zealand, series: S1LMSP).

12. The age at which income peaks and the steepness of the profiles should depend on education, gender, ethnicity, occupation, job status etc, but the data only allow us to account for the first three variables.
  13. <http://www.sorted.org.nz/life-stages/60plus/equity-release/introduction-to-equity-release> (accessed 11/12/08).
  14. We have set negative prescribed saving rates to zero to preclude literal interpretation.
  15. In 2003, NZS after-tax payment was \$12,756 for non-partnered individuals (who live alone) and \$19,624 for couples.
  16. See Banks et al. ([1998](#)), Engen et al. ([1999](#)), Hubbard and Judd ([1987](#)) and Hubbard et al. ([1995](#)).
  17. Equivalent to an annual consumption of \$92,000 for couples and \$46,000 for non-partnered individuals.
  18. For examples of estimating saving as the difference between income and consumption see Paxson ([1996](#)), Attanasio ([1998](#)) and Deaton and Paxson ([2000](#)).
  19. Examples include Palumbo ([1999](#)), Blundell et al. ([2004a,b](#)), Dynan et al ([2004](#)), Waldkirch et al. ([2004](#)), Charles et al ([2006](#)), Toledo ([2006](#)) and Ziliak and Kniesner ([2005](#)).
  20. The survey is briefly described in Appendix A. Some parts of HES annual expenditure are estimated by multiplying by 26 the expenditure information recorded by diary for a household for a two-week period. Therefore, even though expenditure is its primary focus, annual expenditure from the HES is still likely to be measured with errors.
  21. See Appendix B for further details.
  22. [Equation \(4\)](#) is estimated in log forms (of income and expenditure). The R-squared is around 60%.
  23. See Note 6.
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