













# Abstract

This paper investigates empirically the factors that have affected the discount to net asset value (NAV) in the UK-listed property companies between 2005 and 2013. The prime focus has been on the impact of corporate governance mechanisms. The test results show significantly positive relations of the discount to NAV with firm-specific characteristics such as debt-to-asset ratio, tax and risk, but negative relations with firm size and stock return. Companies with a focused investment strategy have a lower level of discount, while those with an international property portfolio have a higher discount. Market sentiment and property share liquidity also have a significant impact on the discount. It was found that board independence can reduce the level of discount to NAV. The level of insider ownership has a positive relation with discount, indicating the existence of the entrenchment effect. The firm with higher level of insider ownership is usually small and less liquid, thus has higher level of discount.

Keywords:

# Disclosure statement

No potential conflict of interest was reported by the author.

# Notes

- 1. NAV per share is EPRA NAV taken from company reports. No adjustments have been made. When not available, the NAV per share has been calculated as: (total assets total liabilities)/number of shares outstanding.
- 2. Capital gains tax is not applicable to the companies that converted into REIT status since January 2007. For the property companies with REIT status, the gains from selling UK properties are exempt from tax, provided they are not held for trading or sold in the three years after completion of development. The non-REIT companies may be eligible for rollover tax relief if they buy the new assets within three years of selling the old ones and delay tax payment until they sell the new asset.
- 3. Since not all the companies in the sample disclosed such information as the percentage of total portfolio invested internationally in the annual report, the dummy variable was used here, so that the number of companies included wouldn't drop off.
- 4. We replace return with the compound growth rate of previous three years NAV as reputation, entrepreneurship and managerial skill of a company in the tests, the results are broadly the same, but not reported here.
- 5. We replace ask-bid spread with three months transaction volume scaled by total number of shares outstanding as proxy of liquidity, the results are by and large the same, but not reported here.

Does Focus Really Matter? Specialized vs. Diversified REITs

Source: The Journal of Real Estate Finance and Economics

Corporate Focus and Stock Performance International Evidence from Listed Property

**Markets** 

Source: The Journal of Real Estate Finance and Economics

Transparency, Integration, and the Cost of International Real Estate Investments

Source: The Journal of Real Estate Finance and Economics

Investor Sentiment and the Closed-End Fund Puzzle

Source: The Journal of Finance

How Important is the Board of Directors to REIT Performance?

Source: Journal of Real Estate Portfolio Management

Board of Director Monitoring and Firm Value in REITs

Source: Journal of Real Estate Research

Investment Opportunity Set and Voluntary Disclosure of Prospective Information: A

Simultaneous Equations Approach

Source: Journal of Business Finance & Accounting

International Real Estate: A Review of Strategic Investment Issues

Source: Journal of Real Estate Portfolio Management

Why Agency Costs Explain Diversification Discounts

Source: Real Estate Economics

Theory of the Firm: Managerial Behavior, Agency Costs and Ownership Structure

Source: SSRN Electronic Journal

Investor Sentiment and Noise Traders: Discount to Net Asset Value in Listed Property

Companies in the U.K.

Source: Journal of Real Estate Research

Understanding the Discount: Evidence from European Property Shares

Source: Journal of Real Estate Portfolio Management

Dynamic Interactions Between Private and Public Real Estate Markets: Some

International Evidence

Source: The Journal of Real Estate Finance and Economics

Ownership Structure and the Value of the Firm: The Case of REITs

Source: Journal of Real Estate Research

Are REITs real estate? Evidence from international sector level data

Source: Journal of International Money and Finance

Price Discovery in American and British Property Markets

Source: Real Estate Economics

What Does the Stock Market Tell Us About Real Estate Returns?

Source: Real Estate Economics

Currency Swaps and International Real Estate Investment

Source: Real Estate Economics

Portfolio Characteristics and Net Asset Values in REITs

Source: Canadian Journal of Economics/Revue canadienne d économique

Property share valuation

Source: Journal of Valuation

Insider Ownership and Firm Value: Evidence from Real Estate Investment Trusts

Source: The Journal of Real Estate Finance and Economics

Taxes and Foreign Real Estate Investment

Source: Journal of Real Estate Research

Institutional Perspectives on Real Estate Investing

Source: The Journal of Portfolio Management

The Structure of Closed-End Fund Discounts Revisited

Source: The Journal of Portfolio Management

Disclosure Practices of Foreign Companies Interacting with U.S. Markets

Source: Journal of Accounting Research

A Fundamental Comparison of International Real Estate Returns

Source: Journal of Real Estate Research

Focus, Transparency and Value: The REIT Evidence

Source: Real Estate Economics

The Role of International Real Estate in Global Mixed-Asset Investment Portfolios

Source: Journal of Real Estate Portfolio Management

Global property investment and the costs of international diversification

Source: Journal of International Money and Finance

Property Type, Size and REIT Value

Source: Journal of Real Estate Research

Market Microstructure and Real Estate Returns

Source: Real Estate Economics

NAV Discount in REITs: The Role of Expert Assessors

Source: SSRN Electronic Journal

What Determines Corporate Transparency?

Source: SSRN Electronic Journal

Corporate Governance and Market Valuation of Publicly Traded Real Estate Companies:

Evidence from Europe

Source: The Journal of Real Estate Finance and Economics

Linking provided by Schole plorer

# Information for

**Authors** 

**R&D** professionals

**Editors** 

Librarians

**Societies** 

#### **Opportunities**

Reprints and e-prints

Advertising solutions

Accelerated publication

Corporate access solutions

# Open access

Overview

Open journals

**Open Select** 

**Dove Medical Press** 

F1000Research

# Help and information

Help and contact

Newsroom

All journals

Books

#### Keep up to date

Register to receive personalised research and resources by email



Sign me up











Accessibility



Copyright © 2025 Informa UK Limited Privacy policy Cookies Terms & conditions

Taylor & Francis Group an informa business

Registered in England & Wales No. 01072954 5 Howick Place | London | SW1P 1WG