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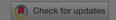
Financial literacy and student debt

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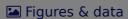
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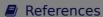
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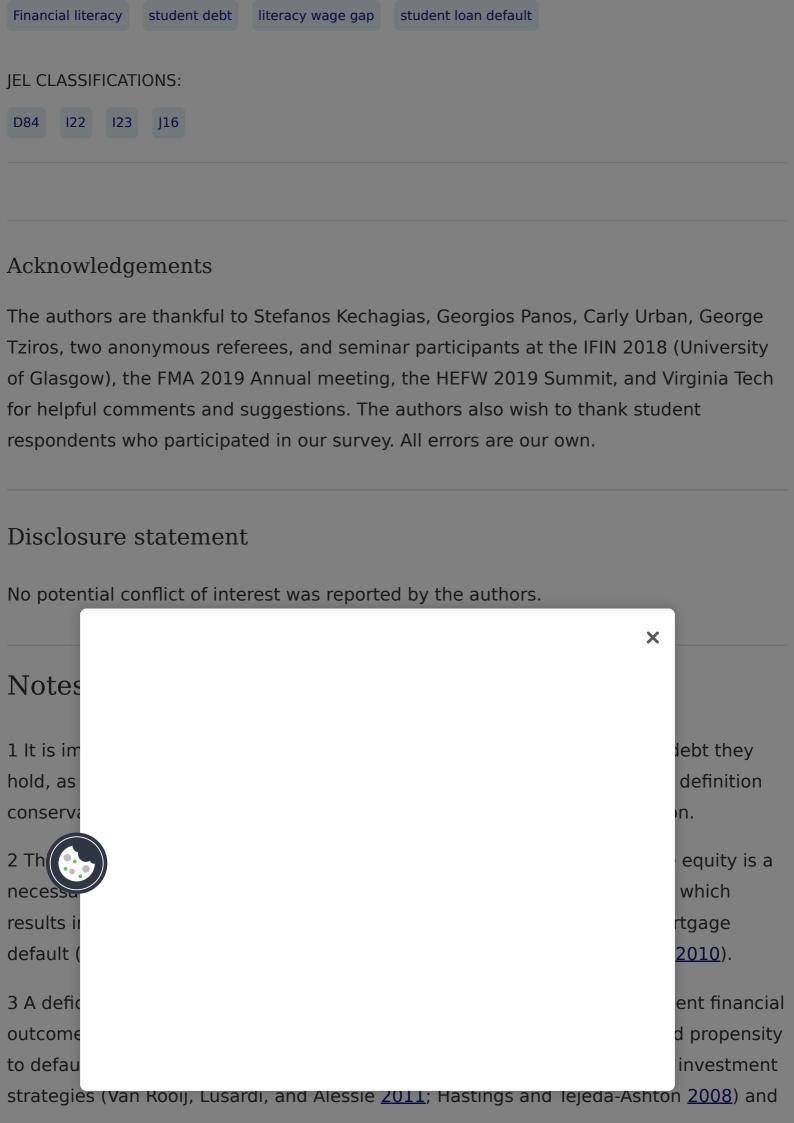
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KEYWORDS:



use of credit instruments (Lusardi and Tufano <u>2015</u>), lower rates of wealth accumulation (Lusardi, Michaud, and Mitchell <u>2017</u>) and less efficient wealth management (Hilgert, Hogarth, and Beverly <u>2003</u>) and retirement planning (Lusardi and Mitchell <u>2007</u>, <u>2008</u>).

4 We find that students that respond 'I do not know' in questions 1 and 2 are less likely to answer the remaining two questions correctly and more likely to answer them both incorrectly. However, this pattern is reversed in question 3. Interestingly, the first two questions involve computations, while the third relies purely on financial knowledge. It is plausible that students with strong numerical skills but no financial knowledge, prefer to abstain from answering the last question.

5 It is important to note that our minority student sample size is limited (71), but it is representative of the university's enrollment.

6 The financial literacy level of Asian students is not due to the influx of international students; in fact, these students exhibit similar literacy rates (38.9%) to Asian in-state students.

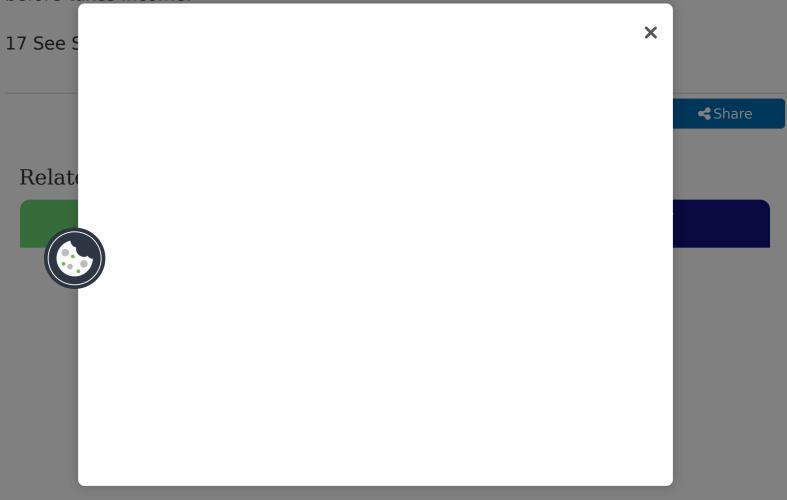
7 We note that these figures are self-reported. Akers and Chingos (2014) find that undergraduates underestimate the amount of student debt they hold, in which case, our estimates can be seen as a lower bound of the actual underestimation of student

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correctly. This is the case, for example, if the actual monthly payment is \$200 and the respondent marks \$200–300 per month as the expected amount to pay. Due to the use of the midpoint \$250, the student will appear to underestimate her payments by \$600 annually.

- 12 This creates a different type of measurement error that we attempt to address by focusing on large payment underestimations (see endnote 11).
- 13 For the extreme brackets 'less than \$30,000' and 'more than \$70,000', we use \$25,000 and \$75,000, respectively.
- 14 Differences in expected remuneration between low and high financial literacy seniors remain large, but the power of the sample is low, due to the reduced sample size.
- 15 Widely used cutoff points are 36% for total debt (Quercia, McCarthy, and Wachter 2003) and 28% for just housing expenses (front-end ratio). Federal Housing Administration limits for qualifying mortgages are 31% and 43%, for front-end and back-end ratios, respectively.

16 It should be noted that our estimates are conservative as expected salaries refer to before-taxes income.



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