







Q

Home ► All Journals ► Economics, Finance & Business ► Venture Capital ► List of Issues ► Volume 4, Issue 2 ► Entrepreneurial orientation in managemen

Venture Capital >

An International Journal of Entrepreneurial Finance

Volume 4, 2002 - Issue 2

489 81 0

Views CrossRef citations to date Altmetric

Original Articles

Entrepreneurial orientation in management buy-outs and the contribution of venture capital

Hans Bruining & Mike Wright

Pages 147-168 | Published online: 26 Nov 2010

Sample our
Economics, Finance,
Business & Industry Journals
>> Sign in here to start your access to the latest two volumes for 14 days

References

66 Citations

Metrics

➡ Reprints & Permissions

Read this article

Share

This paper focuses on the development of entrepreneurial orientation (EO) after a management buy-out (MBO) and on the role played by venture capital firms in enhancing EO. It presents results of two exploratory case studies of divisional buy-outs with regard to their EO and the areas where the venture capital (VC) firm has been of greatest help. Their contribution to elements of the EO of the buy-out firm are discussed. The key output is expected to be a better understanding of the functioning and operations of the VC with regard to their contribution to the EO of the firm after an MBO. This will also benefit the management team that seeks venture capital support to improve the firm's economic performance by using its upside potential.

Keywords:

Entrepreneurial Orientation

Governance

Management Buy-OUTS

Venture Capital

Related Research Data

The influence of positive affect and visual access on the discovery of integrative solutions in bilateral negotiation

Source: Organizational Behavior and Human Decision Processes

The structure and governance of venture-capital organizations

Source: Journal of Financial Economics

MANAGERIAL AND OWNERSHIP SUCCESSION AND CORPORATE RESTRUCTURING: THE

CASE OF MANAGEMENT BUY-INS*

Source: Journal of Management Studies

Entrepreneurial Growth Through Privatization: The Upside of Management Buyouts

Source: Academy of Management Review

Clarifying the Entrepreneurial Orientation Construct and Linking It To Performance

Source: Academy of Management Review

The CEO, venture capitalists, and the board

Source: Journal of Business Venturing

How venture capital firms differ

Related research 1



People also read

Recommended articles

Cited by

Information for

Authors

R&D professionals

Editors

Librarians

Societies

Opportunities

Reprints and e-prints

Advertising solutions

Accelerated publication

Corporate access solutions

Open access

Overview

Open journals

Open Select

Dove Medical Press

F1000Research

Help and information

Help and contact

Newsroom

All journals

Books

Keep up to date

Register to receive personalised research and resources by email



Sign me up











Accessibility



Copyright © 2025 Informa UK Limited Privacy policy Cookies Terms & conditions



Registered in England & Wales No. 01072954 5 Howick Place | London | SW1P 1WG