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Collaboration in public construction contractual incentives, partnering schemes and trust

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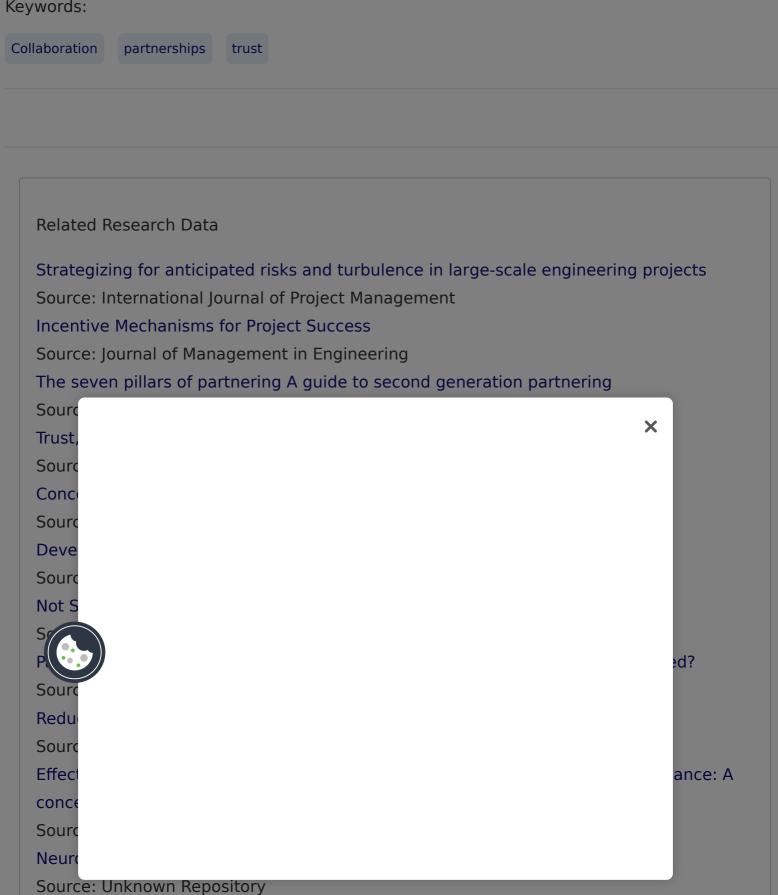
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building, imply that the early post-contractual phase is of significantly higher

importance in public projects than in private ones. After signing a contract, it is important that the parties use the interpretive flexibility to signal trust and commitment and also that joint learning processes are organized to resolve ambiguities and enable joint learning. Formal partnering models are helpful in structuring this interaction, but also incentive arrangements may be important in shaping interaction and signalling trust.

Keywords:



Project-as-practice: in search of project management research that matters Source: IEEE Engineering Management Review Building trust: the case of the construction industry Source: Unknown Repository Interorganizational Trust Source: Unknown Repository Partnering in construction: a critical review of issues, problems and dilemmas Source: Construction Management and Economics The selection of sharing ratios in target cost contracts Source: Engineering Construction & Architectural Management The definition of partnering as a Wittgenstein family-resemblance concept Source: Construction Management and Economics Fairness in interorganizational project relations: norms and strategies Source: Construction Management and Economics Incentives versus Transaction Costs: A Theory of Procurement Contracts Source: The RAND Journal of Economics Do formal contracts and relational governance function as substitutes or complements? Source: Strategic Management Journal Identity and the Economics of Organizations Source: The Journal of Economic Perspectives Partnering relationships in construction: A literature review Sourc X Motiv Sourc Trust, Sourc The E Sourc Unde Clien Sourc Trust Sourc id price **Targe** Sourc Unde Source: International Sociology

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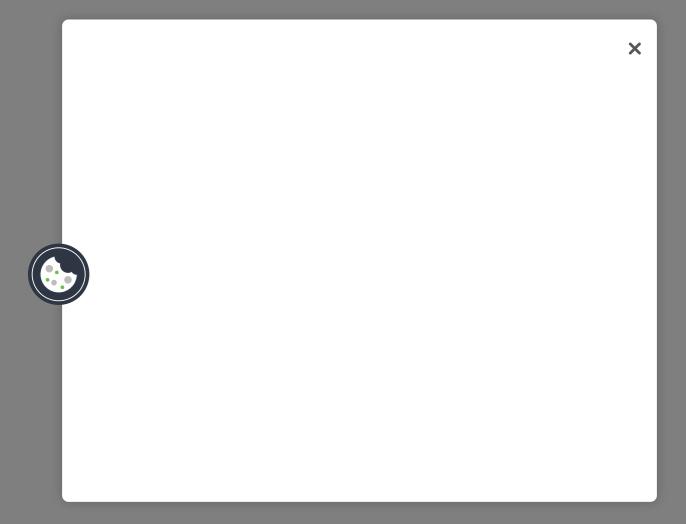
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