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Collaboration in public construction—contractual incentives, partnering schemes and trust

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building, imply that the early post-contractual phase is of significantly higher

importance in public projects than in private ones. After signing a contract, it is important that the parties use the interpretive flexibility to signal trust and commitment and also that joint learning processes are organized to resolve ambiguities and enable joint learning. Formal partnering models are helpful in structuring this interaction, but also incentive arrangements may be important in shaping interaction and signalling trust.

Keywords: Collaboration partnerships trust

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