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Farm income and production impacts of using GM crop technology 1996–2016

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example, added 213 million tonnes and 405 million tonnes respectively, to the global production of soybeans and maize since the introduction of the technology in the mid 1990s.

KEYWORDS: [yield](#) [cost](#) [income](#) [production](#) [genetically modified crops](#)

INTRODUCTION

2016 represents the twenty first year of widespread cultivation of crops containing genetically modified (GM) traits, with our estimate of the global planted area of GM-traited crops in this year to be about 178 million hectares.

During this period, there have been many papers assessing the farm level economic and farm income impacts associated with the adoption of this technology. The authors of this paper have, since 2005, engaged in an annual exercise to aggregate and update the sum of these various studies, and where possible to supplement this with new analysis. The aim of this has been to provide an up to date and as accurate as possible assessment of some of the key farm level economic impacts associated with the global adoption of crops containing GM traits. It is also hoped the analysis continues to

contribute to the development of policies that will facilitate more informed decisions on the use of GM technology is currently

This study provides an updated assessment of the global GM crops since the year 2000. The global area of GM crops for 2016 is

Previous studies have estimated the global area of GM crops, with the last assessment in 2014. This study provides a comparison of the

production of GM crops in 2016. The new world production of GM crops is

paper are compared with the current production of GM crops because the

revisions to the global area of GM crops including GM crops for details



The analysis concentrates on gross farm income effects because these are a primary driver of adoption amongst farmers (both large commercial and small-scale subsistence). It also quantifies the (net) production impact of the technology. The authors recognise that an economic assessment could examine a broader range of potential impacts (eg, on labour usage, household incomes, local communities and economies).

However, these are not included because undertaking such an exercise would add considerably to the length of the paper and an assessment of wider economic impacts would probably merit a separate assessment in its own right.

RESULTS AND DISCUSSION

a Herbicide Tolerant (HT) Crops

The main impact of GM HT (largely tolerant to the broad-spectrum herbicide glyphosate) technology has been to provide more cost effective (less expensive) and easier weed control for farmers. Nevertheless, some users of this technology have also derived higher yields from better weed control (relative to weed control obtained from conventional technology). The magnitude of these impacts varies by country and year,

and is more pronounced in some countries than others. In some countries, the cost of weed control has fallen significantly, and the cost of weed control has fallen significantly. The magnitude of these impacts varies by country and year, and is more pronounced in some countries than others. In some countries, the cost of weed control has fallen significantly, and the cost of weed control has fallen significantly. The magnitude of these impacts varies by country and year, and is more pronounced in some countries than others.

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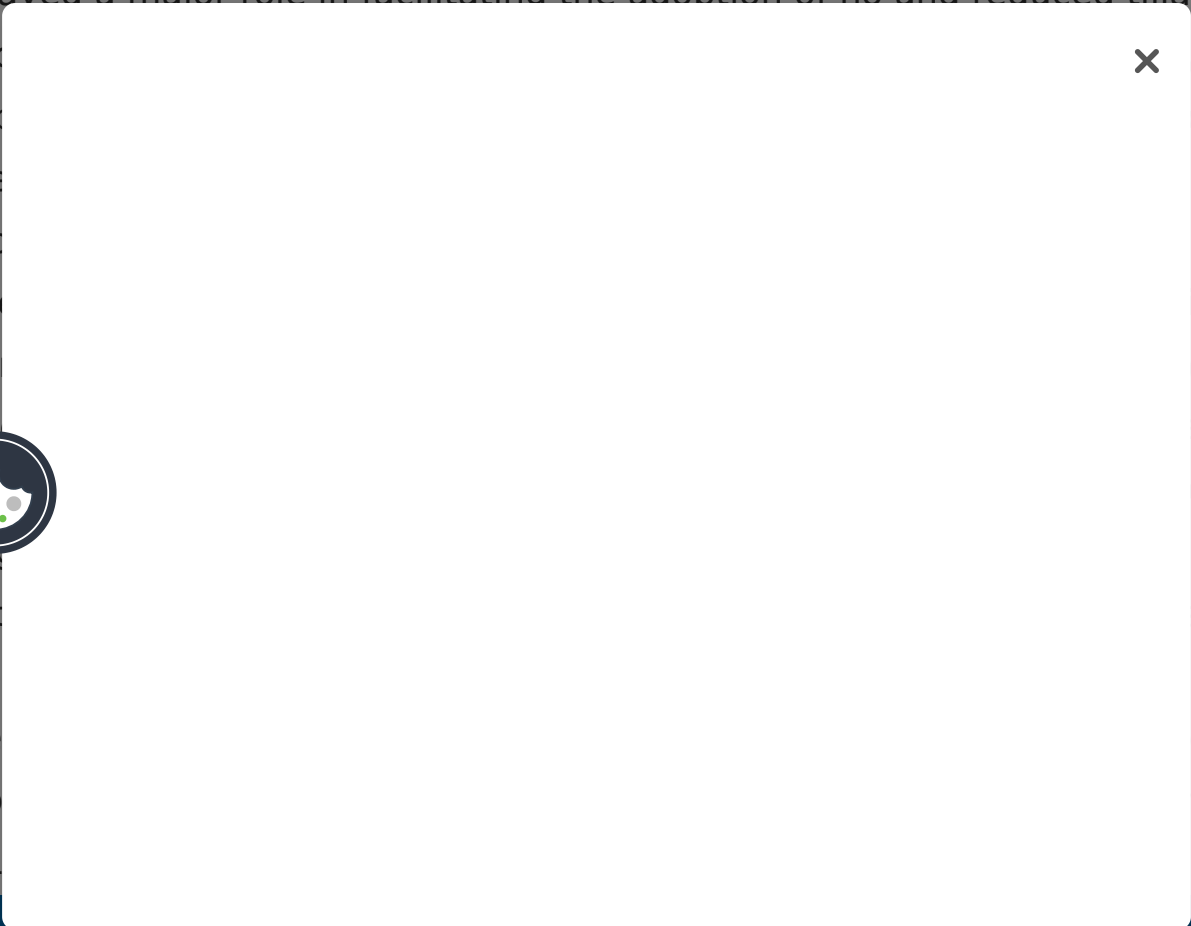


from it. In addition, it is influenced by intellectual property rights (patent protection, plant breeders' rights and rules relating to use of farm-saved seed). In countries with weaker intellectual property rights, the cost of the technology tends to be lower than in countries where there are stronger rights. This is examined further in c) below;

- Where GM HT crops (tolerant to glyphosate) have been widely grown, some incidence of weed resistance to glyphosate has occurred and resistance has become a major concern in some regions. This has been attributed to how glyphosate was used; because of its broad-spectrum post-emergence activity, it was often used as the sole method of weed control. This approach to weed control put tremendous selection pressure on weeds and as a result contributed to the evolution of weed populations predominated by resistant individual weeds. It should, however, be noted that there are hundreds of resistant weed species confirmed in the International Survey of Herbicide Resistant Weeds (www.weedscience.com)⁷⁶. Worldwide, there are 41 weed species that are currently resistant to glyphosate (accessed February 2018), compared to 160 weed species resistant to ALS herbicides (eg, chlorimuron ethyl commonly used in conventional soybean crops) and 74 weed species resistant to photosystem II inhibitor herbicides (eg, atriazine commonly used in corn production). In addition, GM HT technology has played a major role in facilitating the adoption of no and reduced tillage

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the form of lower costs of production or higher yields (arising from better weed control). It should also be noted that many of the herbicides used in conventional production systems had significant resistance issues themselves in the mid 1990s and this was one of the reasons why glyphosate tolerant soybeans were rapidly adopted, as glyphosate provided good control of these weeds. If the GM HT technology was no longer delivering net economic benefits, it is likely that farmers around the world would have significantly reduced their adoption of this technology in favour of conventional alternatives. The fact that GM HT global crop adoption levels have not fallen in recent years suggests that farmers must be continuing to derive important economic benefits from using the technology.

These points are further illustrated in the analysis below.

GM HT soybeans

The impact of this technology on gross farm income is summarised in [Table 1](#). The main farm level gain has arisen from a reduction in the cost of production, mainly through lower expenditure on weed control (mostly herbicides). Not surprisingly, where yield gains have occurred from improvements in the level of weed control, the average farm income gain has been higher, in countries such as Romania, Mexico and Bolivia. A second generation of GM HT soybeans became available to commercial soybean growers in the US and Canada in 2009. This technology offered the same tolerance to glyphosate as the first generation but also offered improved yield potential. The potential for increased gross farm income from the adoption of no-till or reduced tillage practices has been enabled by the availability of GM HT soybeans. This has been particularly evident in the US where a wheat 'one crop' system has been adopted. This system has enabled farmers to plant a wheat crop in the same field as a soybean crop, which has enabled them to increase their gross farm income by approximately 10% immediately after the wheat harvest. This is in addition to the additional income generated from the soybean crop. This is a significant benefit to the farmer.



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Overall, in 2016, GM HT technology in soybeans (excluding second generation 'Intacta' soybeans: see below) has boosted gross farm incomes by \$4.37 billion, and since 1996 has delivered \$54.6 billion of extra farm income. Of the total cumulative farm income gains from using GM HT soybeans, \$24.6 billion (45%) has been due to yield gains/second crop benefits and the balance, 55%, has been due to cost savings.

GM HT and IR (intacta) soybeans

This combination of GM herbicide tolerance (to glyphosate) and insect resistance in soybeans was first grown commercially in 2013, in South America. In the first four years, the technology was used on approximately 49.6 million hectares and contributed an additional \$5.2 billion to gross farm income of soybean farmers in Argentina, Brazil, Paraguay and Uruguay, through a combination of cost savings (decreased expenditure on herbicides and insecticides) and higher yields (see [Table 1](#)).

GM HT maize

The adoption of GM HT maize has mainly resulted in lower costs of production, although yield gains from improved weed control have arisen in Argentina, Brazil, the Philippines and Vietnam ([Table 2](#)).

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savings (71% of the total gains), although there have been some yield gains in Argentina, Brazil, Mexico and Colombia (Table 3).

TABLE 3. GM HT cotton summary of average gross farm income impacts 1996–2016 (\$/hectare).



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Other HT crops

GM HT canola (tolerant to glyphosate or glufosinate) has been grown in Canada, the US, and more recently Australia, whilst GM HT sugar beet is grown in the US and Canada. The gross farm income impacts associated with the adoption of these technologies are summarised in Table 4. In both cases, the main farm income benefit has derived from yield gains. In 2016, the total global income gain from the adoption of GM HT technology in canola and sugar beet was \$559 million and cumulatively since 1996, it was \$6.44 billion.

TABLE 4. Other GM HT crops summary of average gross farm income



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The greatest improvement in yields has occurred in developing countries, where conventional methods of pest control have been least effective (eg, reasons such as poorly developed extension and advisory services, lack of access to finance to fund use of crop protection application equipment and products), with any cost savings associated with reduced insecticide use being mostly found in developed countries. These effects can be seen in the level of farm income gains that have arisen from the adoption of these technologies, as shown in

TABLE 6. GM IR crops: Average gross farm income benefit 1996–2016 (\$/hectare).



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Table 6.

At the aggregate level, the global gross farm income gains from using GM IR maize and cotton in 2016 were \$4.81 billion and \$3.7 billion respectively. Cumulatively since 1996, the gains have been \$50.6 billion for GM IR maize and \$54 billion for GM IR cotton.

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value of global production of the four main crops of soybeans, maize, canola and cotton. Since 1996, gross farm incomes have increased by \$186.1 billion.

At the country level, US farmers have been the largest beneficiaries of higher incomes, realising over \$80.3 billion in extra income between 1996 and 2016. This is not surprising given that US farmers were first to make widespread use of GM crop technology and for many years the GM adoption levels in all four US crops have been in excess of 80%. Important farm income benefits (\$46.4 billion) have occurred in South America (Argentina, Bolivia, Brazil, Colombia, Paraguay and Uruguay), mostly from GM technology in soybeans and maize. GM IR cotton has also been responsible for an additional \$40.8 billion additional income for cotton farmers in China and India.

In 2016, 55% of the farm income benefits were earned by farmers in developing countries. The vast majority of these gains have been from GM IR cotton and GM HT soybeans. Over the twenty-one years 1996–2016, the cumulative farm income gain derived by developing country farmers was \$96 billion, equal to 51.7% of the total farm income during this period.

The cost to farmers for accessing GM technology, across the four main crops, in 2016, was equal to 29% of the total value of technology gains. This is defined as the farm income gains referred to above plus the cost of the technology payable to the seed supply chain. Readers should note that the cost of the technology accrues to the seed supply chain.

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In developing countries, the gains between 1996 and 2016 were \$96 billion in income in weaker countries and \$186 billion in developed countries.

Sixty-five percent of the gains from higher yields and insecticide resistance and herbicide resistance are derived from higher yields and insecticide resistance and herbicide resistance. Total income



savings is changing as second-generation GM crops are increasingly adopted. Thus in 2016 the split of total income gain came 72% from yield/production gains and 28% from cost savings.

Crop production effects

Based on the yield impacts used in the direct farm income benefit calculations above and taking account of the second soybean crop facilitation in South America, GM crops have added important volumes to global production of maize, cotton, canola and soybeans since 1996 (Table 7).

TABLE 7. Additional crop production arising from positive yield effects of GM crops.



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The GM IR traits, used in maize and cotton, have accounted for 93.5% of the additional maize production and 98.9% of the additional cotton production. Positive yield impacts from the use of this technology have occurred in all user countries, except for GM IR cotton in Australia where the levels of *Heliothis* sp (boll and bud worm pests) pest control p benefit a significa insectici convent average since 19



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in Argentina and Paraguay between 1996 and 2016 (accounting for 83.4% of the total GM HT-related additional soybean production). Intacta soybeans added a further 13.46 million tonnes since 2013.

CONCLUDING COMMENTS

In the last 21 years, crop biotechnology has helped farmers grow more food using fewer resources by reducing the damage caused by pests and better controlling weeds. The highest yield increases have occurred in developing countries and this has contributed to a more reliable and secure food supply base in these countries. In South America, HT technology has helped farmers reduce tillage, shortening the time between planting and harvesting, allowing them the opportunity to grow an additional soybean crop after wheat in the same growing season.

With higher yields and less time and money spent managing pests and weeds, farmers have earned higher incomes. This has proved to be especially valuable for farmers in developing countries where, in 2016, an average \$5 was received for each extra dollar invested in biotech crop seeds.

The widespread use of GM crop technology is also changing agriculture's land footprint

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relative to the current conventional alternative, the GM HT technology continues to offer important economic benefits in 2016.

Overall, there continues to be a considerable and growing body of evidence, in peer reviewed literature, and summarised in this paper, that quantifies the positive economic impacts of crop biotechnology. The analysis provides insights into the reasons why so many farmers around the world have adopted and continue to use the technology. Readers are encouraged to read the peer reviewed papers cited, and the many others who have published on this subject (and listed in the references below) and to draw their own conclusions.

METHODOLOGY

The report is based on detailed analysis of existing farm level impact data for GM crops, much of which can be found in peer reviewed literature. Most of this literature broadly refers to itself as 'economic impact' literature and applies farm accounting or partial budget approaches to assess the impact of GM crop technology on revenue, key costs of production (notably cost of seed, weed control, pest control and use of labour) and gross farm income. Whilst primary data for impacts of commercial cultivation were not available for every crop, in every year and for each country, a substantial body of

representative data were used as the basis for the analysis of the impact of GM crops on revenue, weed control, insecticide and herbicide use. The farm level data were obtained from a case basis, using a representative sample of farmers. The analysis is based on a combination of primary data and secondary data (eg, on the use of herbicides and insecticides). The authors have used a representative sample of the impact of GM crops on revenue, weed control, insecticide and herbicide use.



unrepresentative samples of cotton farmers. Only the reasonably representative research has been drawn on for use in this paper – readers should consult the references to this paper to identify the sources used.

This approach may still both, overstate, or understate, the impact of GM technology for some trait, crop and country combinations, especially in cases where the technology has provided yield enhancements. However, as impact data for every trait, crop, location and year data is not available, the authors have had to extrapolate available impact data from identified studies to years for which no data are available. In addition, if the only studies available took place several years ago, there is a risk that basing current assessments on such comparisons may not adequately reflect the nature of currently available alternative (non-GM seed or crop protection) technology. The authors acknowledge that these factors represent potential methodological weaknesses. To reduce the possibilities of over/understating impact due to these factors, the analysis:

- Directly applies impacts identified from the literature to the years that have been studied. As a result, the impacts used vary in many cases according to the findings of literature covering different years. Examples where such data is available include the impact of GM insect resistant (IR) cotton: in India (see Bennett R et al,⁴ IMRB⁵ and IMRB⁶), in Mexico (see Traxler and Godoy-Avila⁷⁵ and Monsanto Mexico annual



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- Adjusts downwards the average base yield (in cases where GM technology has been identified as having delivered yield improvements) on which the yield enhancement has been applied. In this way, the impact on total production is not overstated.

Detailed examples of how the methodology has been applied to calculate the 2016 impacts are presented in Appendix 1.

Other aspects of the methodology used to estimate the impact on direct farm income are as follows:

- Where stacked traits have been used, the individual trait components were analysed separately to ensure estimates of all traits were calculated. This is possible because the non-stacked seed has been (and in many cases continues to be) available and used by farmers and there are studies that have assessed trait-specific impacts;
- All values presented are nominal for the year shown and the base currency used is the US dollar. All financial impacts in other currencies have been converted to US dollars at prevailing annual average exchange rates for each year (source: United States Department of Agriculture Economics Research Service);
- The analysis from crop protection is based on the impact of GM technology on crop protection costs. The impact of GM technology on crop protection costs is based on the impact of GM technology on the use of crop protection products. The impact of GM technology on the use of crop protection products is based on the impact of GM technology on the yield of crop protection products. The impact of GM technology on the yield of crop protection products is based on the impact of GM technology on the price of crop protection products. The impact of GM technology on the price of crop protection products is based on the impact of GM technology on the demand for crop protection products. The impact of GM technology on the demand for crop protection products is based on the impact of GM technology on the supply of crop protection products. The impact of GM technology on the supply of crop protection products is based on the impact of GM technology on the production of crop protection products. The impact of GM technology on the production of crop protection products is based on the impact of GM technology on the input of crop protection products. The impact of GM technology on the input of crop protection products is based on the impact of GM technology on the output of crop protection products. The impact of GM technology on the output of crop protection products is based on the impact of GM technology on the cost of crop protection products. The impact of GM technology on the cost of crop protection products is based on the impact of GM technology on the application of crop protection products. The impact of GM technology on the application of crop protection products is based on the impact of GM technology on the effectiveness of crop protection products. The impact of GM technology on the effectiveness of crop protection products is based on the impact of GM technology on the safety of crop protection products. The impact of GM technology on the safety of crop protection products is based on the impact of GM technology on the environmental impact of crop protection products. The impact of GM technology on the environmental impact of crop protection products is based on the impact of GM technology on the social impact of crop protection products. The impact of GM technology on the social impact of crop protection products is based on the impact of GM technology on the economic impact of crop protection products. The impact of GM technology on the economic impact of crop protection products is based on the impact of GM technology on the overall impact of crop protection products.



account the possible impact of GM crop adoption on global crop supply and world prices.

The paper also includes estimates of the production impacts of GM technology at the crop level. These have been aggregated to provide the reader with a global perspective of the broader production impact of the technology. These impacts derive from the yield impacts and the facilitation of additional cropping within a season (notably in relation to soybeans in South America). Details of how these values were calculated (for 2016) are shown in Appendix 1.

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Additional information

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