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# The "End of Geography" in Financial Services? Local Embeddedness and Territorialization in the Interest Rate Swaps Industry

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## **Abstract**

This paper provides evidence that the globalization of financial services has not undermined the importance of local embeddedness in world financial centers, among global banks. Using qualitative data from interviews with senior bankers in the interest rate swaps (derivatives) industry in Australia, in this paper I demonstrate the

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Plationships, ough the

global swaps industry is dominated by multinational banks, the centrality of these

embedded networks impedes globalization in interest rate swaps dealing. The global swaps industry comprises an international network of highly localized but interconnected operations based in world financial centers.

financial services globalization territorialization

production systems OTC derivatives

## Notes

\* I am thankful for helpful comments by John Langdale, Maritta Driguez and interviewees at several Australian banks on an earlier draft. The comments of one reviewer in particular were exceptional in substantially improving the quality of the paper. Thanks also to Judy Davis for assistance with the figures.

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